



AUTORITÀ PER LE
GARANZIE NELLE
COMUNICAZIONI

COMMUNICATION MARKETS MONITORING SYSTEM

no. 2/2022



01 ELECTRONIC COMMUNICATIONS

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- 1.1 Total lines
- 1.2 Broadband and ultrabroadband lines
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- 1.9 Average daily data traffic (download+upload) (1/2)
- 1.10 Data traffic in download and upload (2/2)
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04 COMMUNICATION SERVICES' PRICES

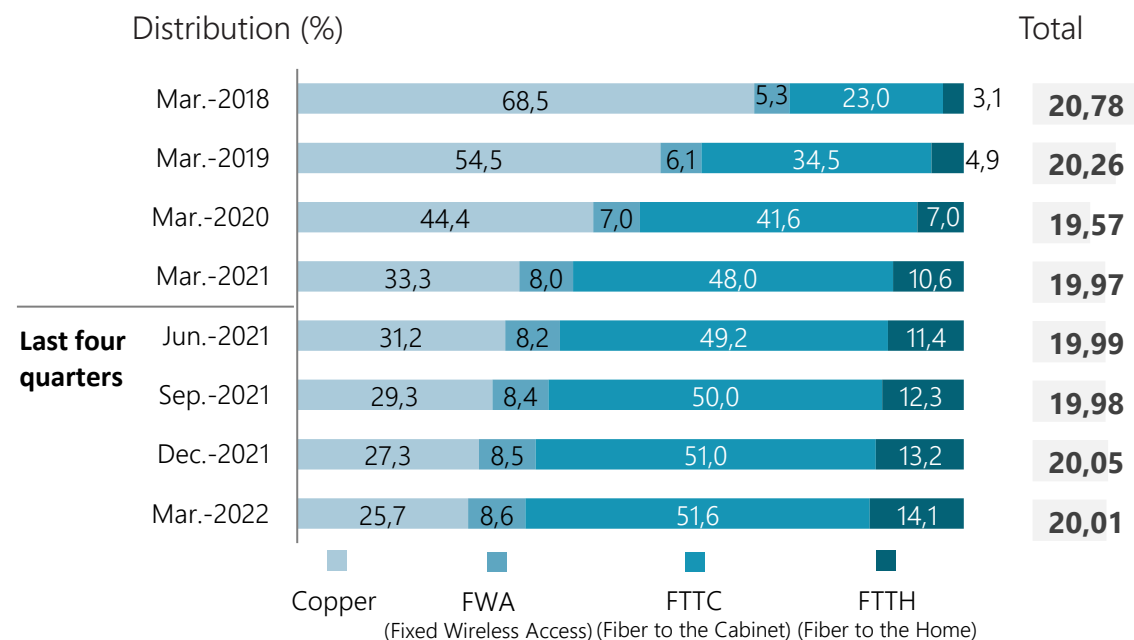
- 4.1 Harmonised consumer price index and other utilities price indices
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The **Communication Markets Monitoring System** is a quarterly publication edited by AGCOM.

The values indicated in sections 1 and 3 are based on information provided by the main companies present in the electronic communications and mail and parcel delivery services markets. Regarding the section dedicated to media and internet platforms (section 2), the data refer to elaborations on information from external sources (Auditel, ADS, Audiweb and Comscore). In section 4, dedicated to the trend of national and international price indices of the markets for which the Authority is responsible, the data are provided by Istat, for the former, and from the Eurostat database for the latter.

The data collected for this edition are updated to March 2022. The percentage compositions are automatically rounded to the first decimal place. Due to changes in firms' accounting methods, some figures cannot be compared directly with those reported in previous issues.

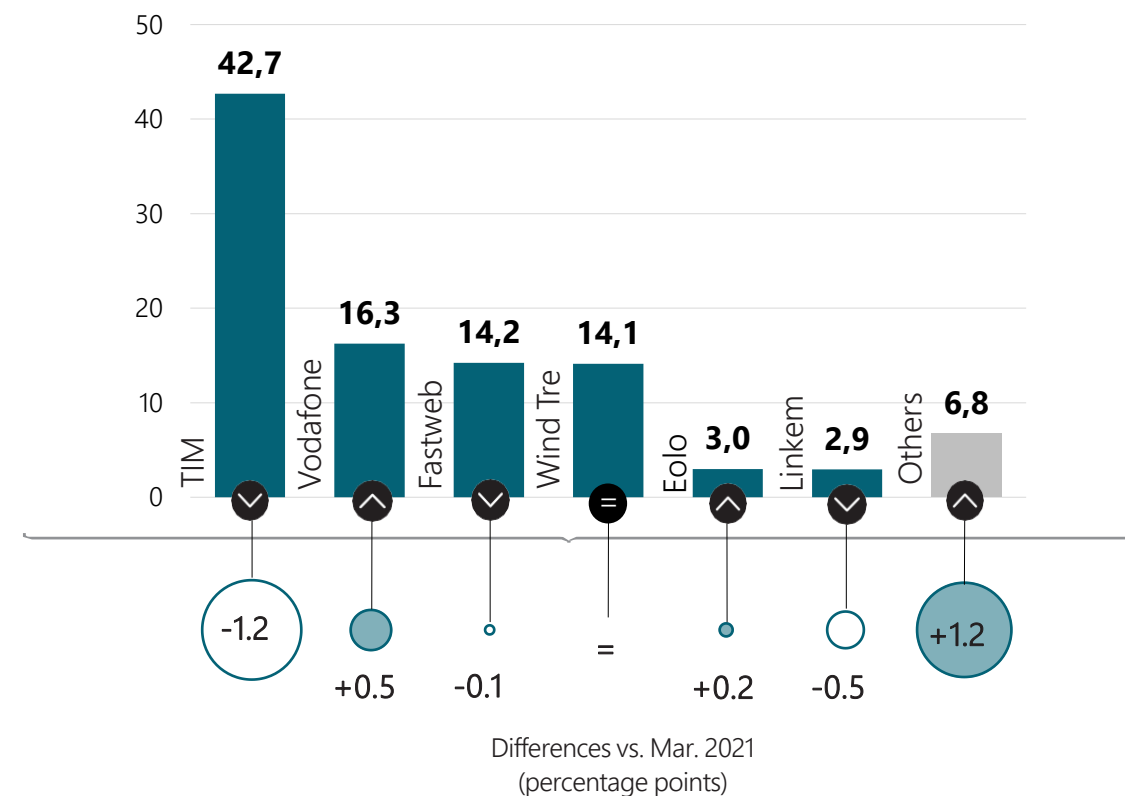
1.1 FIXED NETWORK: TOTAL LINES



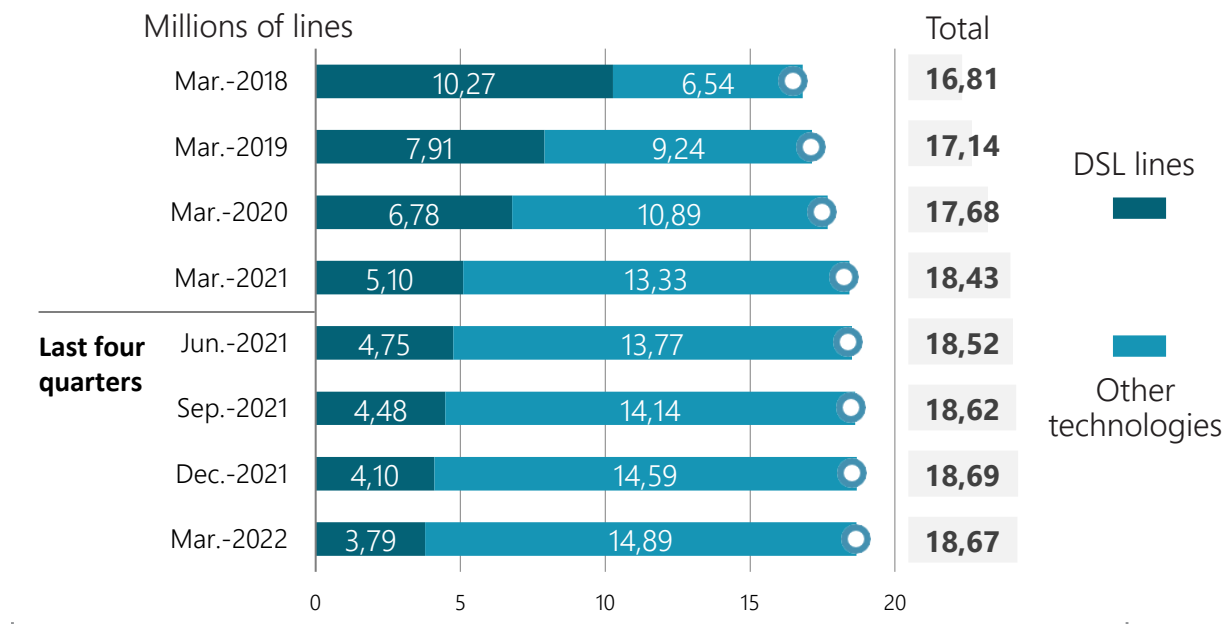
Total lines	(no. of lines)	(Δ %)	Distribution (Δ 2021-2022) percentage points
Quarterly change (Dec. 2021 – Mar. 2022)	-42 K accesses	-0.2 ↓	Copper: -7.7 ↓
Annual change (Mar. 2021 – Mar. 2022)	+34 K accesses	+0.2 ↑	FWA: +3.6 ↑
4-Year change (Mar. 2018 – Mar. 2022)	-758 K accesses	-3.7 ↓	FTTC: +3.5 ↑
			FTTH: +0.5 ↑

MARKET SHARES (%)

MARCH 2022



1.2 FIXED NETWORK: BROADBAND AND ULTRABROADBAND LINES



Quarterly change
(Dec. 2021 – Mar. 2022)

Total lines



-14 K
lines
(-0,1%)

Annual change
(Mar. 2021 – Mar. 2022)

Total lines



+244 K
lines
(+1.3 %)

DSL lines



-1.315 M
lines
(-25.8%)

Other technologies

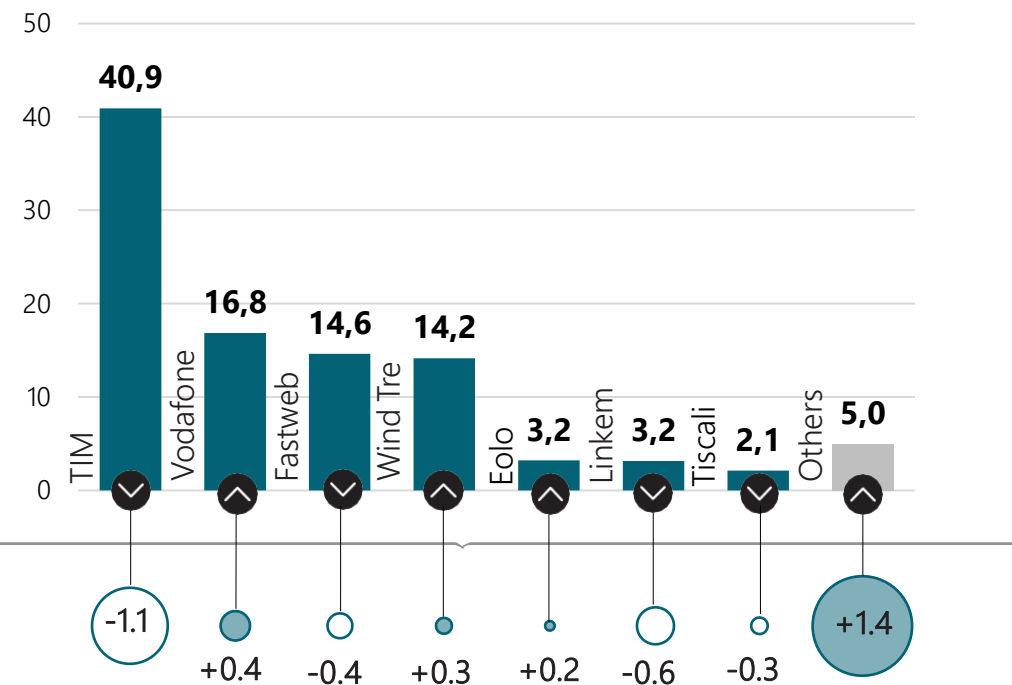


+1.558 M
lines
(+11,7%)

K = thousand
M = million

MARKET SHARES (%)

MARCH 2022



Differences vs. Mar. 2021
(percentage points)

1.3 FIXED NETWORK: BROADBAND AND ULTRABROADBAND LINES BY TECHNOLOGY AND OPERATORS

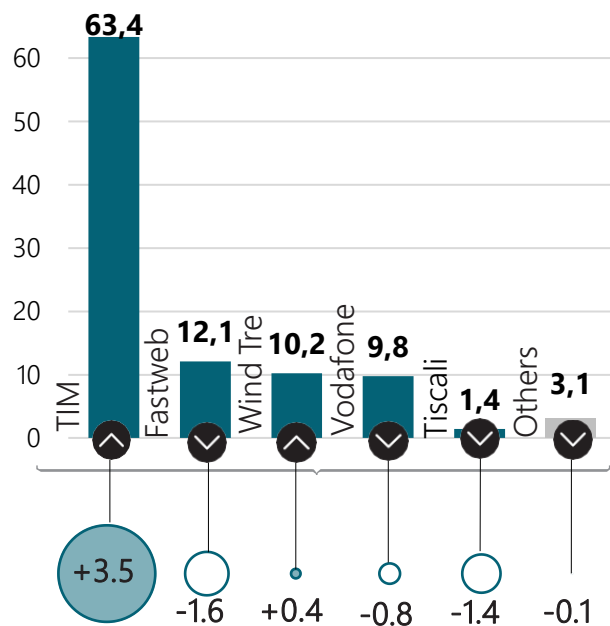
MARCH 2022

DSL

Total lines: **3.79** million accesses

Annual change
(Mar. 2021 – Mar. 2022)

-25.8% ↓

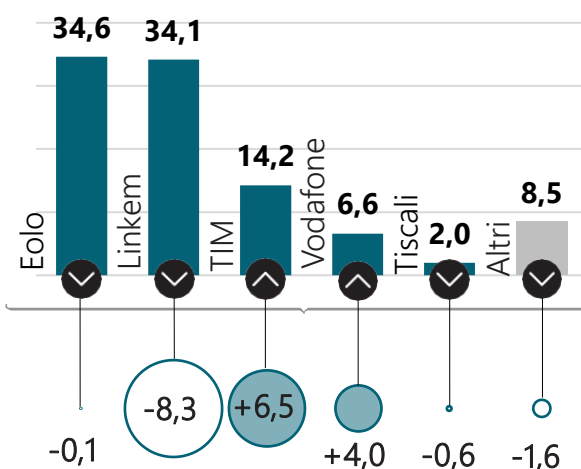


FWA

Total lines: **1.72** million access

Annual change
(Mar. 2021 – Mar. 2022)

+7.0% ↑

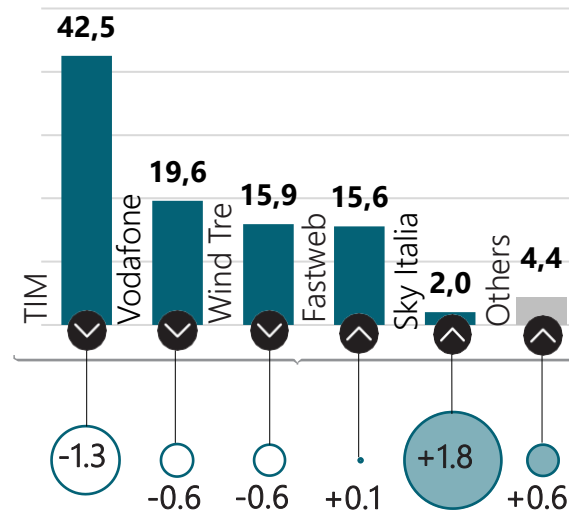


FTTC

Total lines: **10.33** million access

Annual change
(Mar. 2021 – Mar. 2022)

+7.7% ↑

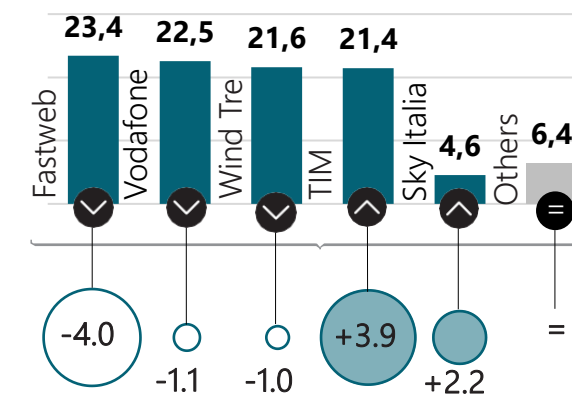


FTTH

Total lines: **2.82** million access

Annual change
(Mar. 2021 – Mar. 2022)

+33.3% ↑



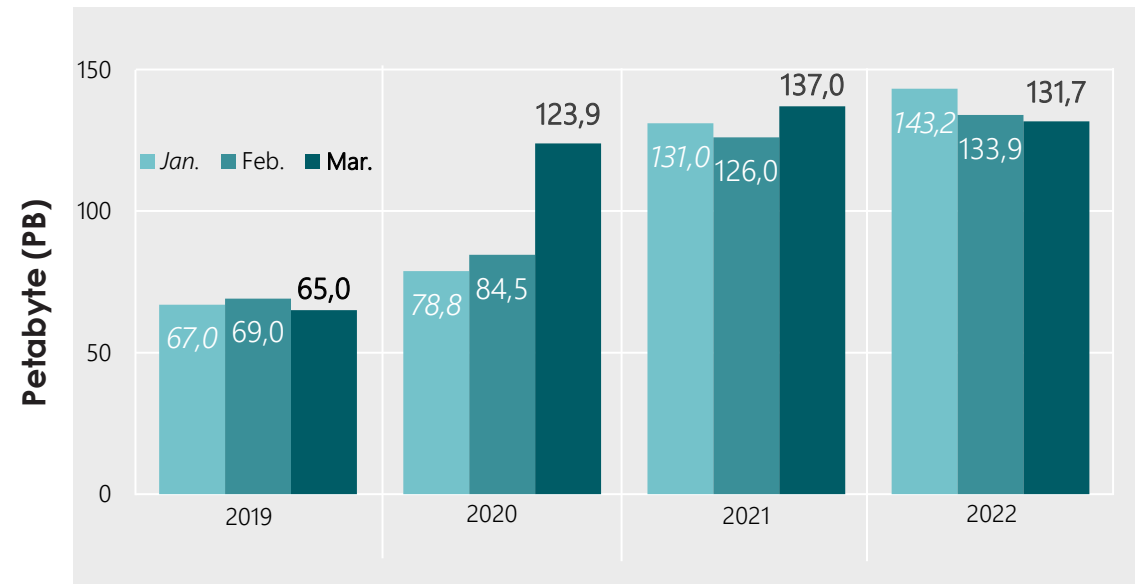
Differences vs. Mar. 2021
(percentage points)

Note: elaborations based on data provided by companies in the context of the preparation of European reporting A few thousand lines allocated by the companies in the categories "Other non-NGA" and "Other NGA" are excluded from the analysis..

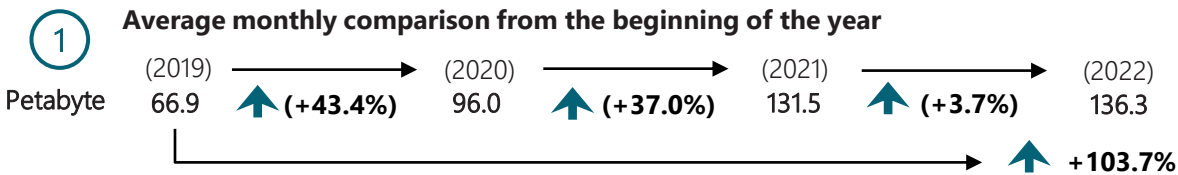
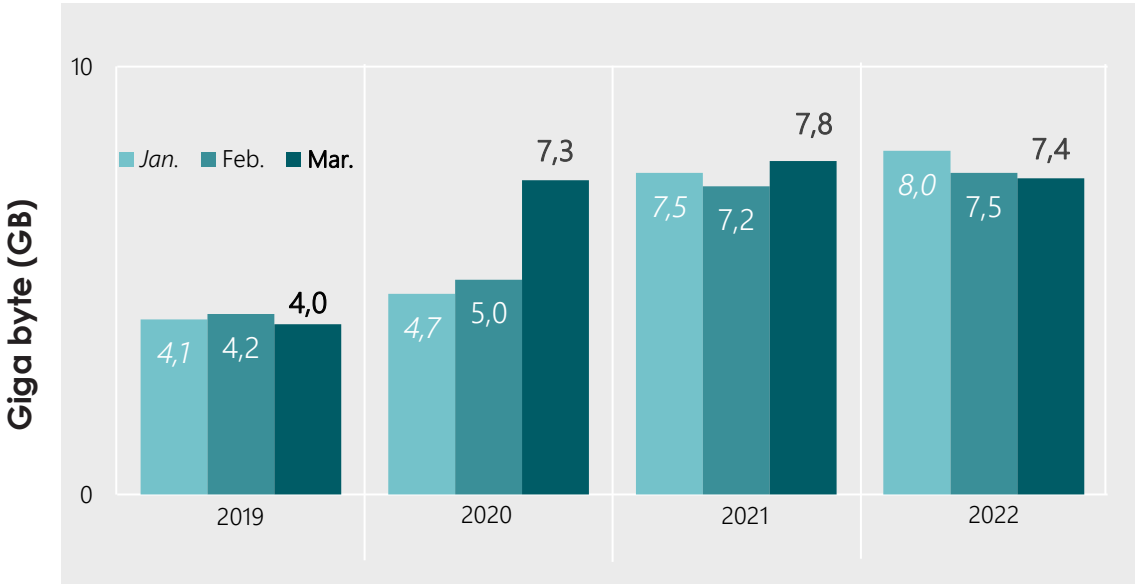
1.4 FIXED NETWORK: AVERAGE DAILY DATA TRAFFIC (download + upload) (1/2)



TOTAL TRAFFIC

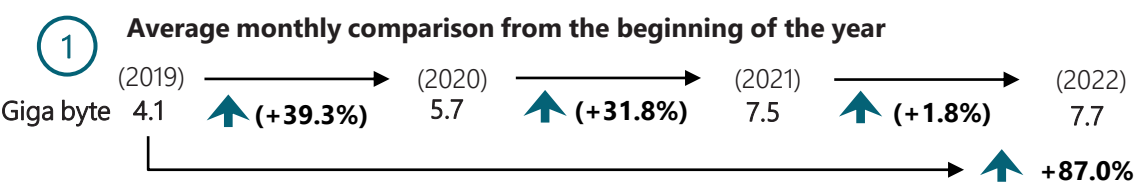


PER BROADBAND LINE



2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+17.7	+66.2	+9.3	+113.8
February	+22.4	+49.1	+6.2	+94.0
March	+90.5	+10.6	-3.9	+102.5

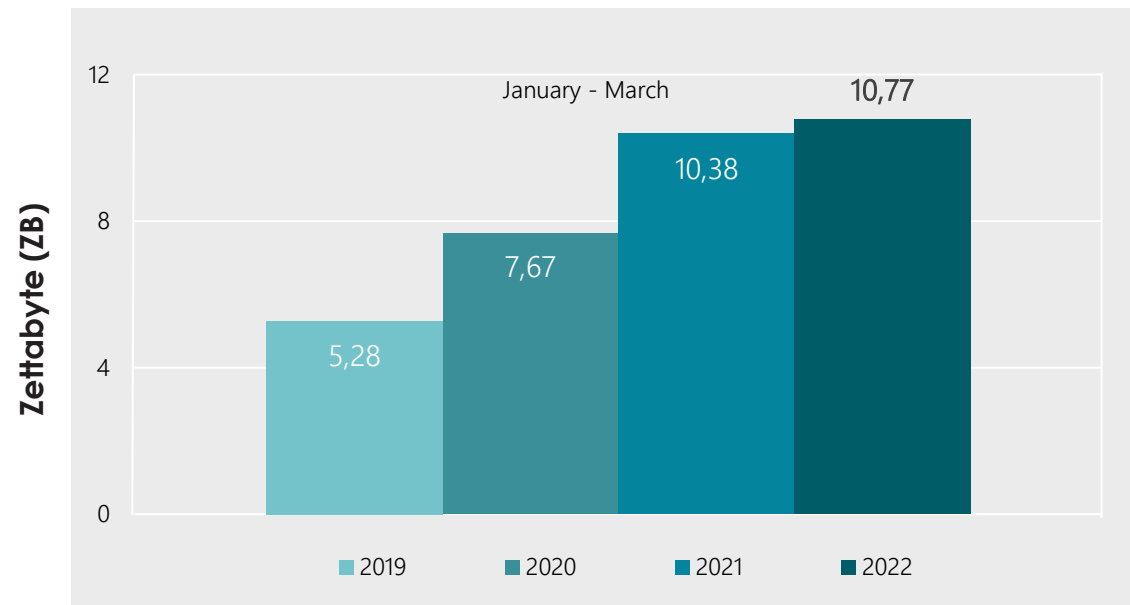


2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+14.5	+60.4	+6.8	+96.3
February	+18.9	+43.5	+4.4	+78.1
March	+84.7	+6.1	-5.1	+85.9

1.5 FIXED NETWORK: DATA TRAFFIC IN DOWNLOAD AND UPLOAD (2/2)

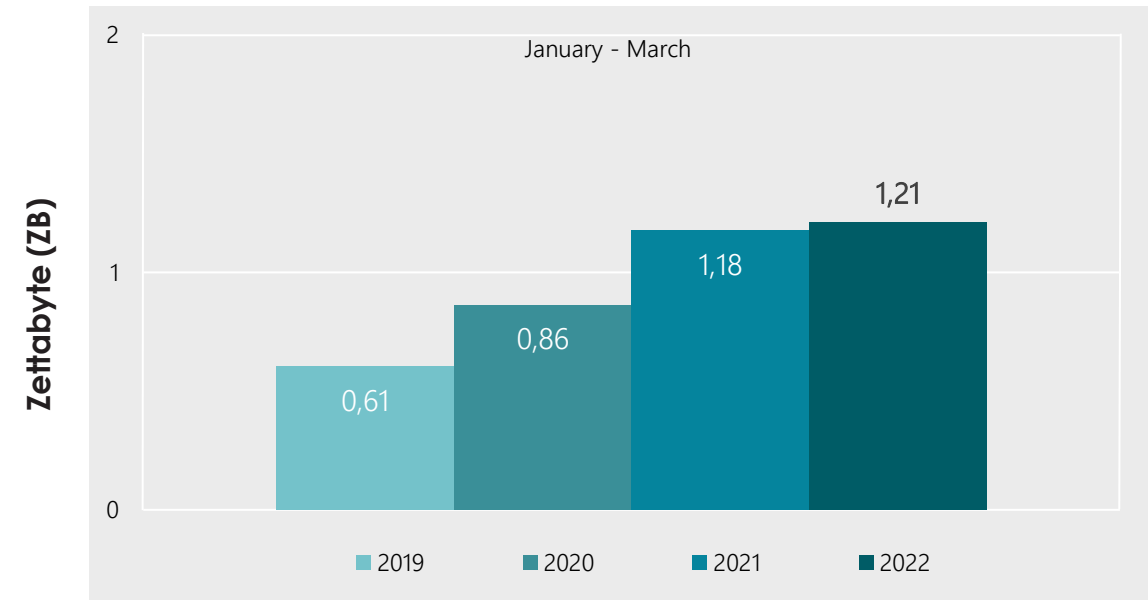
DOWNLOAD



1 Average monthly comparison from the beginning of the year



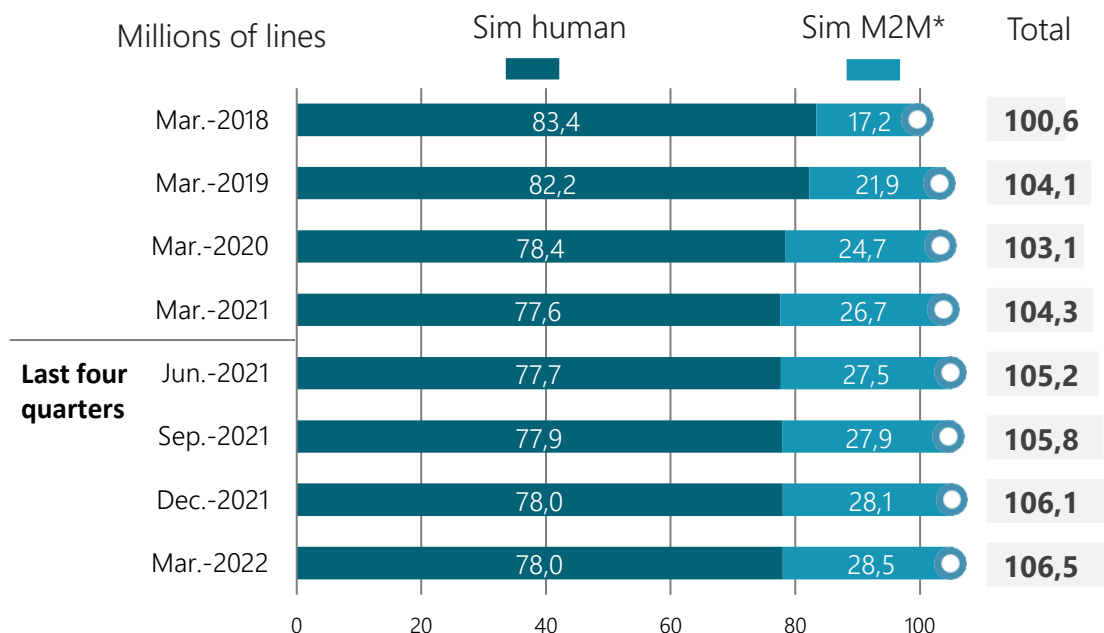
UPLOAD



1 Average monthly comparison from the beginning of the year



1.6 MOBILE NETWORK: TOTAL SUBSCRIBERS



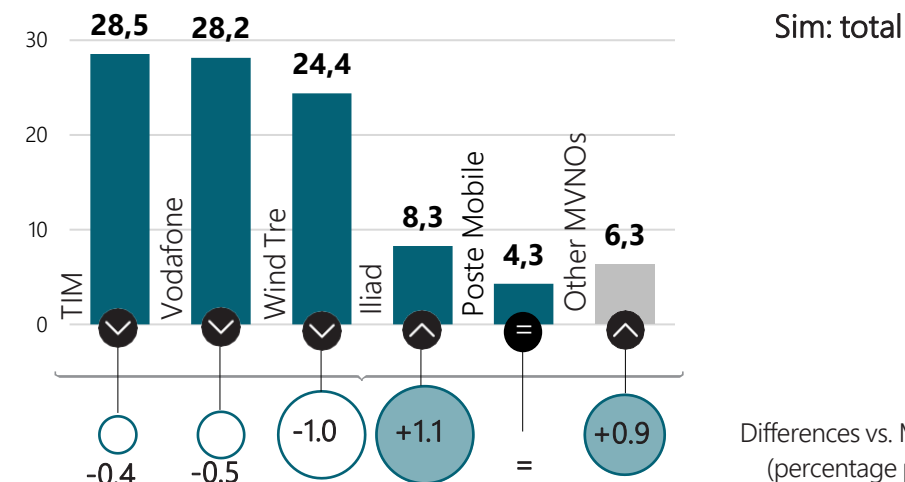
(*) Note: Machine-to-Machine sims are based on the technologies that enable devices and sensors or "things" (within the IoT) to communicate with each other and with other Internet-enabled devices and systems

	Quarterly change (Dec. 2021 – Mar. 2022)		Annual change (Mar. 2021 – Mar. 2022)	
	(no of sim in thousand)	(Δ %)	(no of sim in thousand)	(Δ %)
Total sim cards:	+374	↑ +0.4	+2,138	↑ +2.0
Sim human:	-3	↓ -0.01	+409	↑ +0.5
Sim M2M:	+377	↑ +1.3	+1,729	↑ +6.5

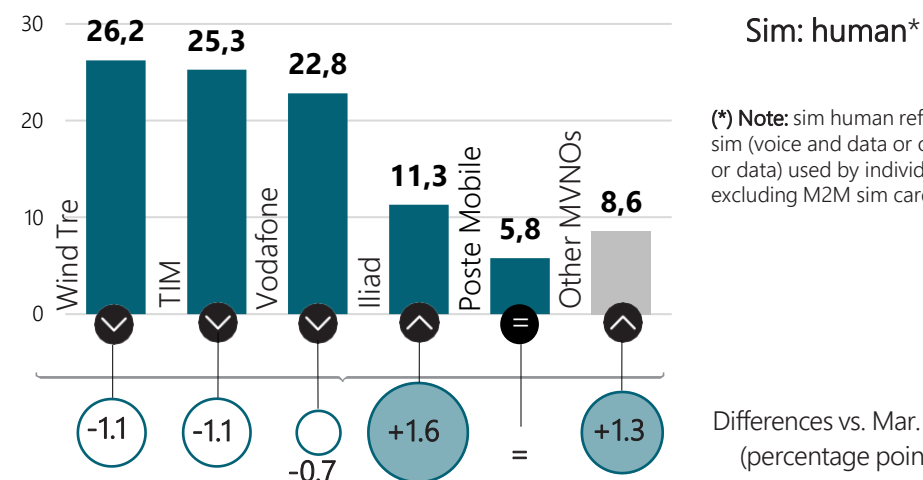
Note: the data collected on TIM and Vodafone include the lines of the subsidiaries, respectively Kena mobile and VEI (which offers mobile telephony services called .ho)

MARKET SHARES (%)

MARCH 2022



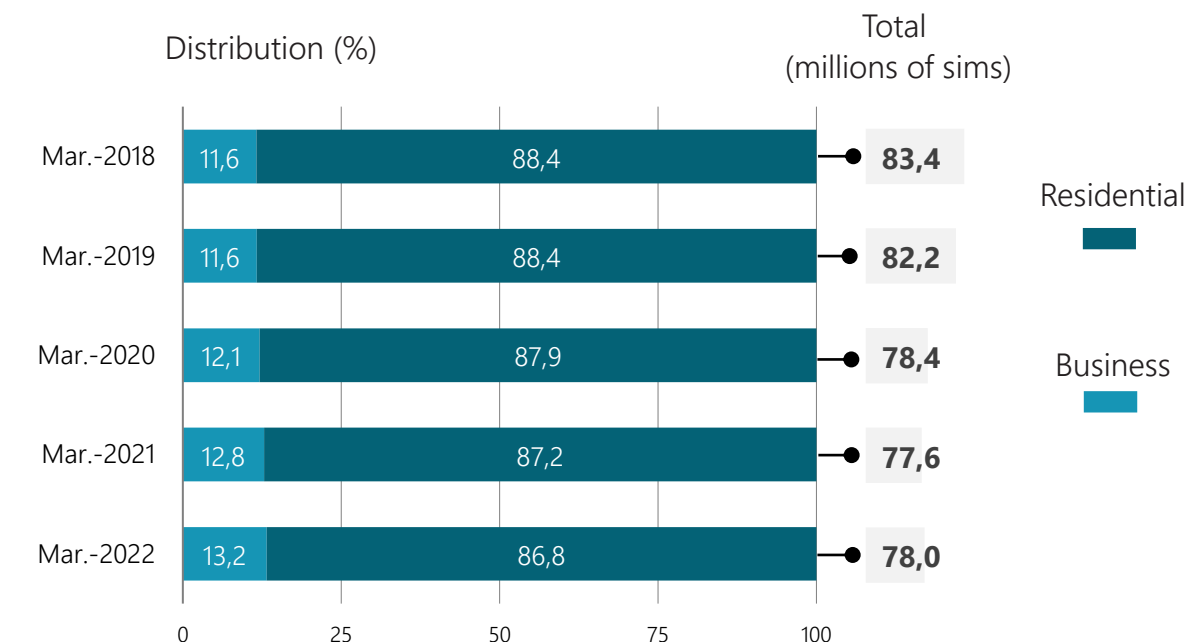
Differences vs. Mar. 2021
(percentage points)



Differences vs. Mar. 2021
(percentage points)

(*) Note: sim human refers to sim (voice and data or only voice or data) used by individual, excluding M2M sim cards

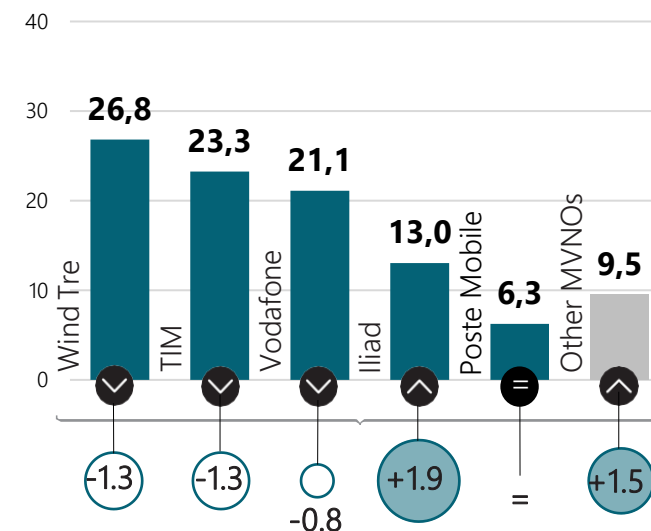
1.7 MOBILE NETWORK: SUBSCRIBERS BY TYPE OF CUSTOMER (sim human)



	Annual change (Mar. 2021 – Mar. 2022)			4-Year change (Mar. 2018 – Mar. 2022)		
	(no of sim in thousand)	(Δ %)		(no of sim in thousand)	(Δ %)	
Total human sim cards:	+409	↑ +0.5		-5,379	↓ -6.5	
Residential sim card:	+30	↑ +0.04		-6,023	↓ -8.2	
Business sim cards:	+379	↑ +3.8		+644	↑ +6.7	

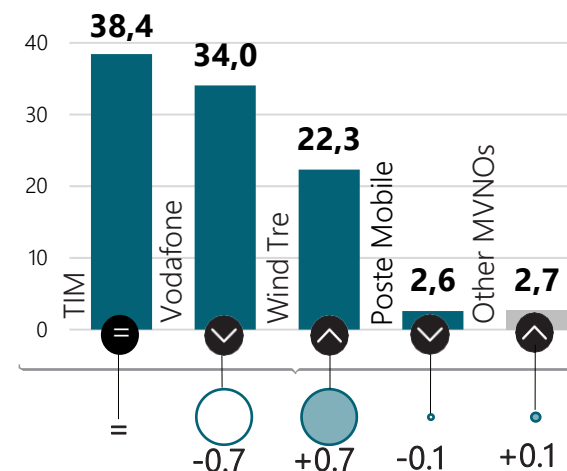
MARKET SHARES (%)

MARCH 2022



Residential

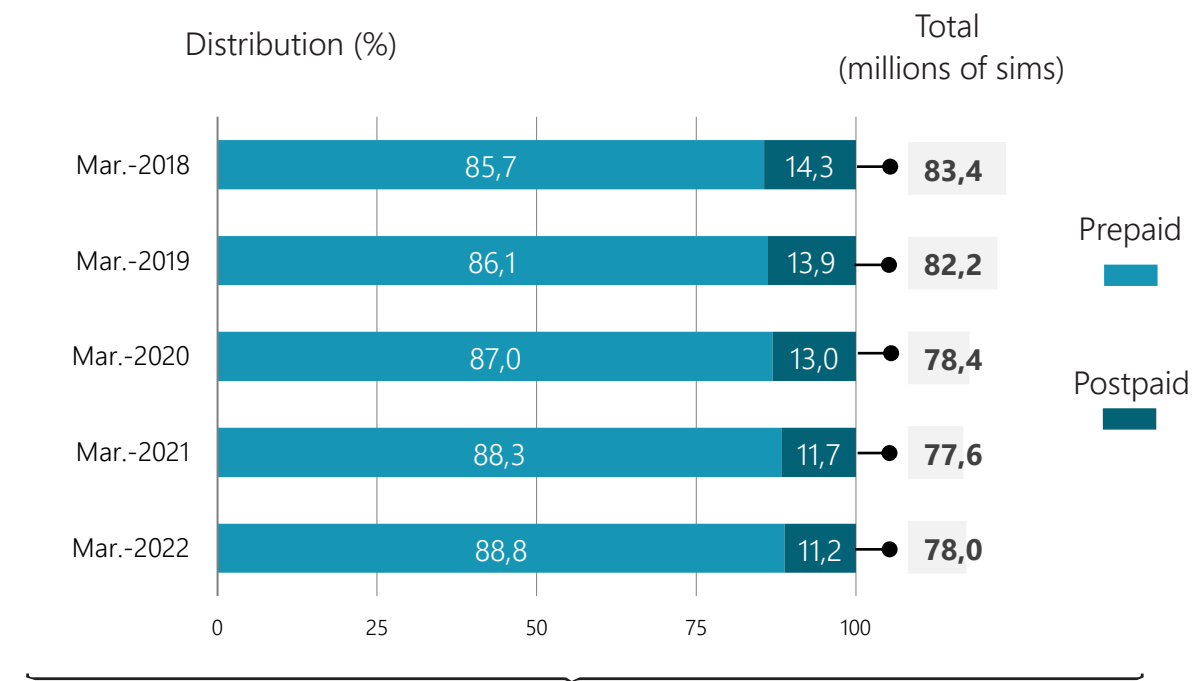
Differences vs. Mar. 2021
(percentage points)



Business

Differences vs. Mar. 2021
(percentage points)

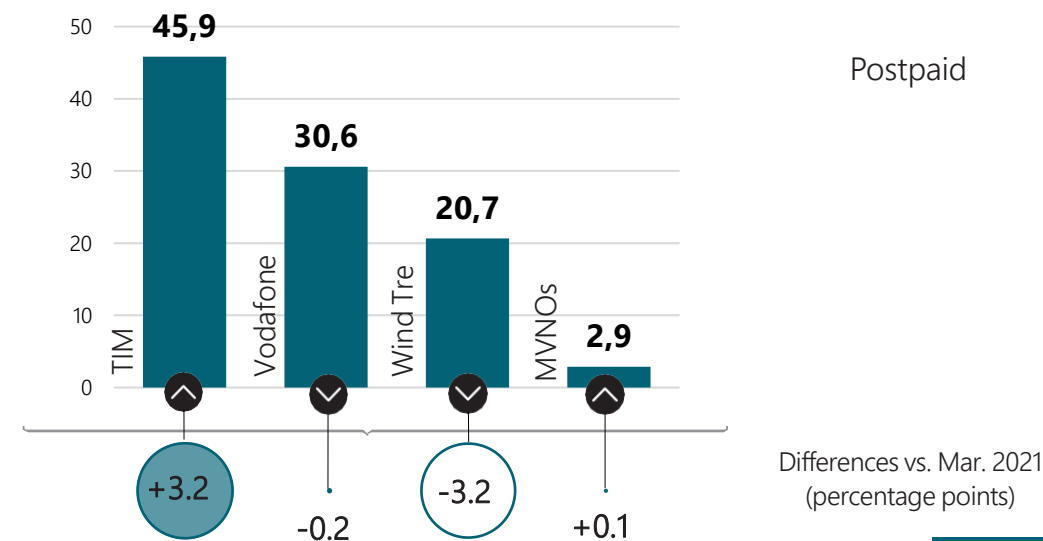
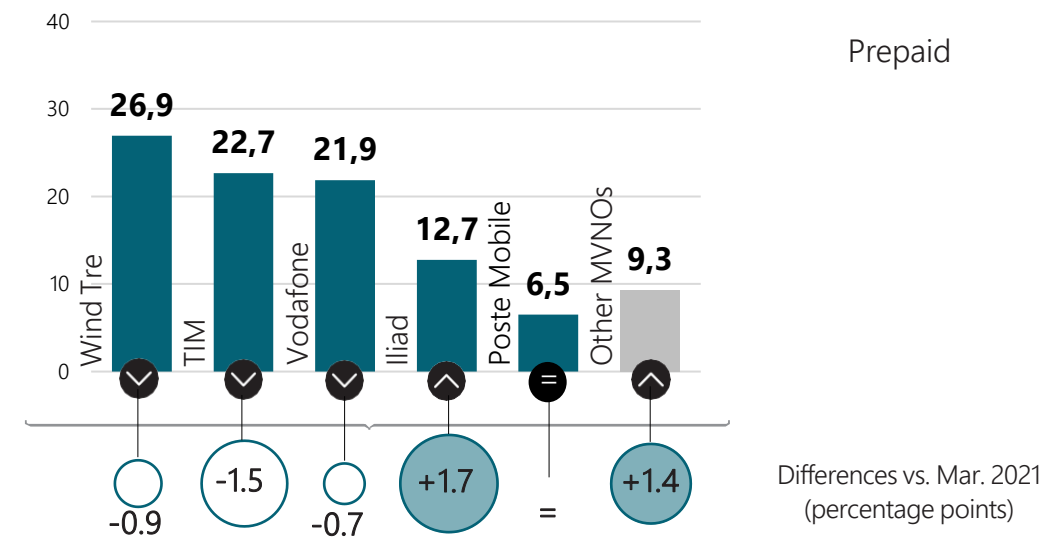
1.8 MOBILE NETWORK: SUBSCRIBERS BY TYPE OF CONTRACT



	Annual change (Mar. 2021 – Mar. 2022)			4-Year change (Mar. 2018 – Mar. 2022)		
	(no of sim in thousand)	(Δ %)		(no of sim in thousand)	(Δ %)	
Total human sim cards:	+409	↑	+0.5	-5,379	↓	-6.5
Prepaid sim cards:	+756	↑	+1.1	-2,126	↓	-3.0
Postpaid sim cards:	-347	↓	-3.8	-3,253	↓	-27.2

MARKET SHARES (%)

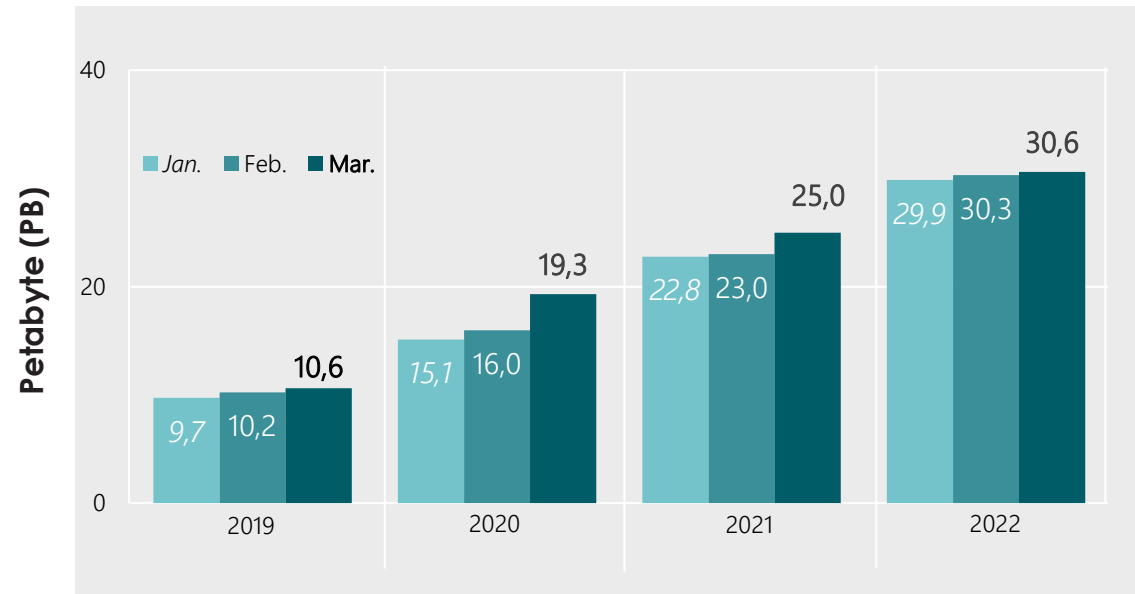
MARCH 2022



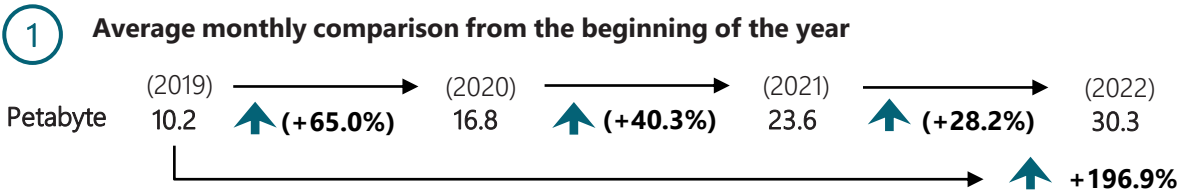
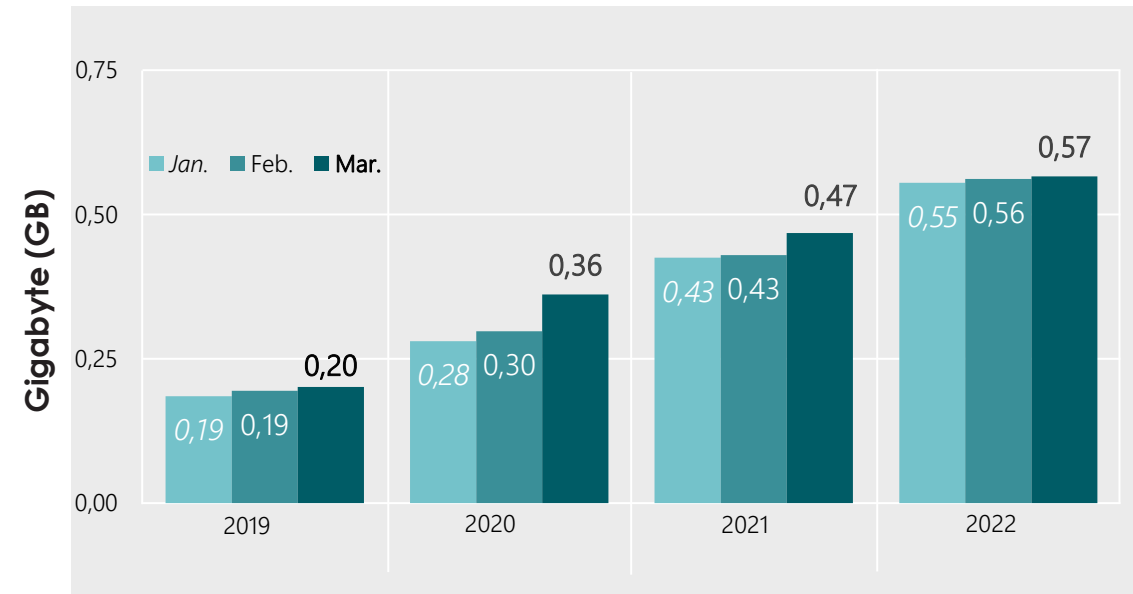
1.9 MOBILE NETWORK: AVERAGE DAILY DATA TRAFFIC (download + upload) (1/2)



TOTAL TRAFFIC

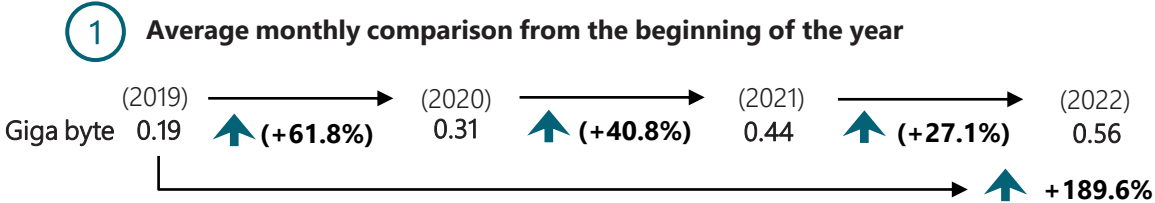


PER SIM (SIM CARDS WITH VOICE & DATA SERVICES)



2 Monthly comparison (change in %)

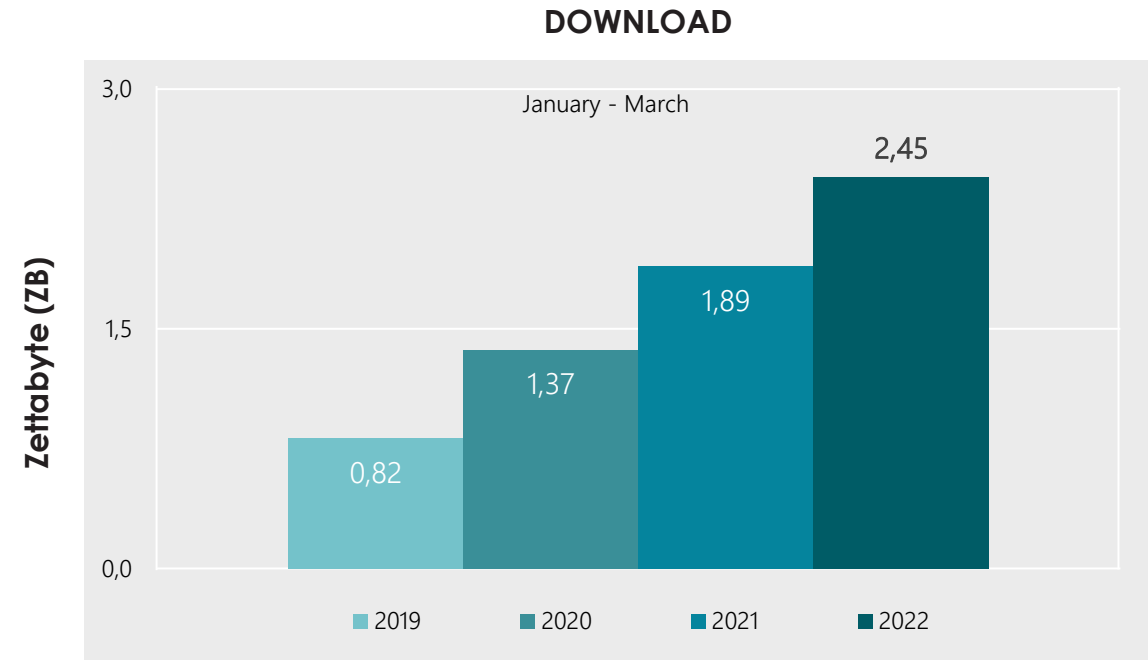
	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+55.4	+50.6	+31.1	+206.9
February	+55.9	+44.0	+31.8	+195.9
March	+82.1	+29.3	+22.6	+188.6



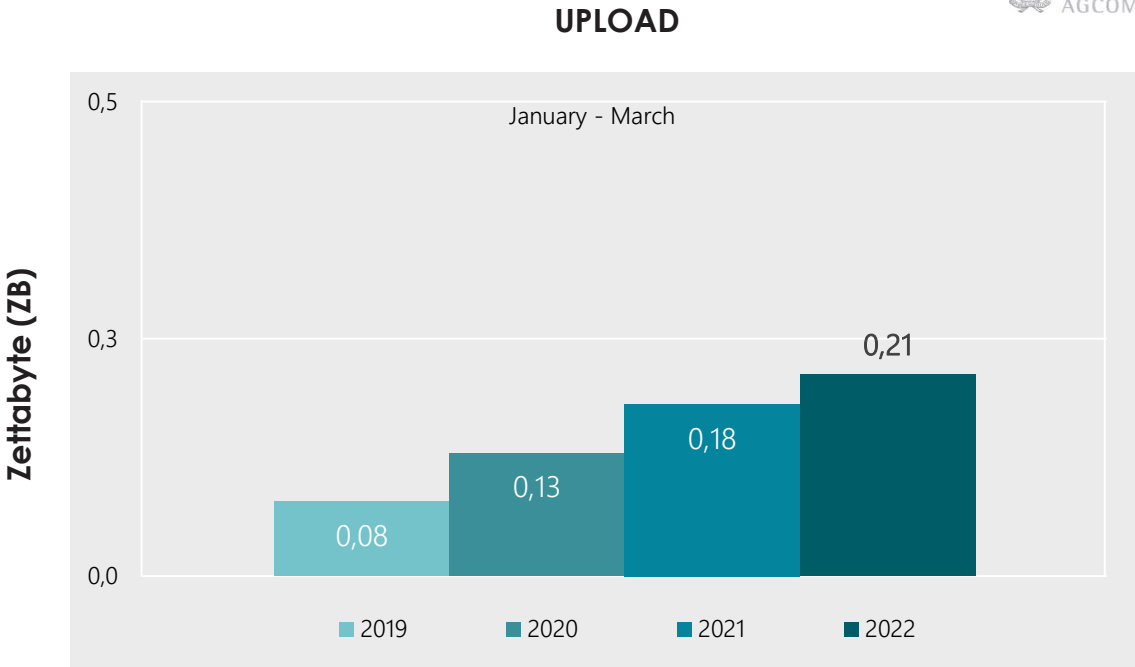
2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+51.5	+51.5	+30.5	+199.7
February	+52.9	+44.5	+30.6	+188.6
March	+79.5	+29.5	+21.0	+181.3

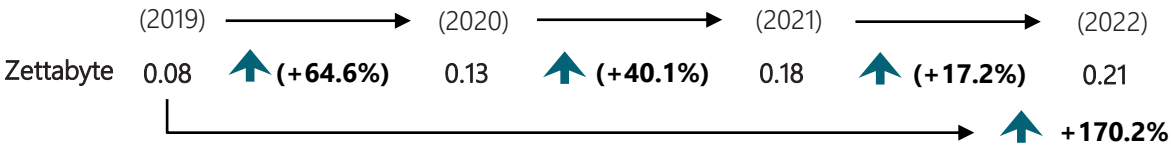
1.10 MOBILE NETWORK: DATA TRAFFIC IN DOWNLOAD AND UPLOAD (2/2)



1 Average monthly comparison from the beginning of the year

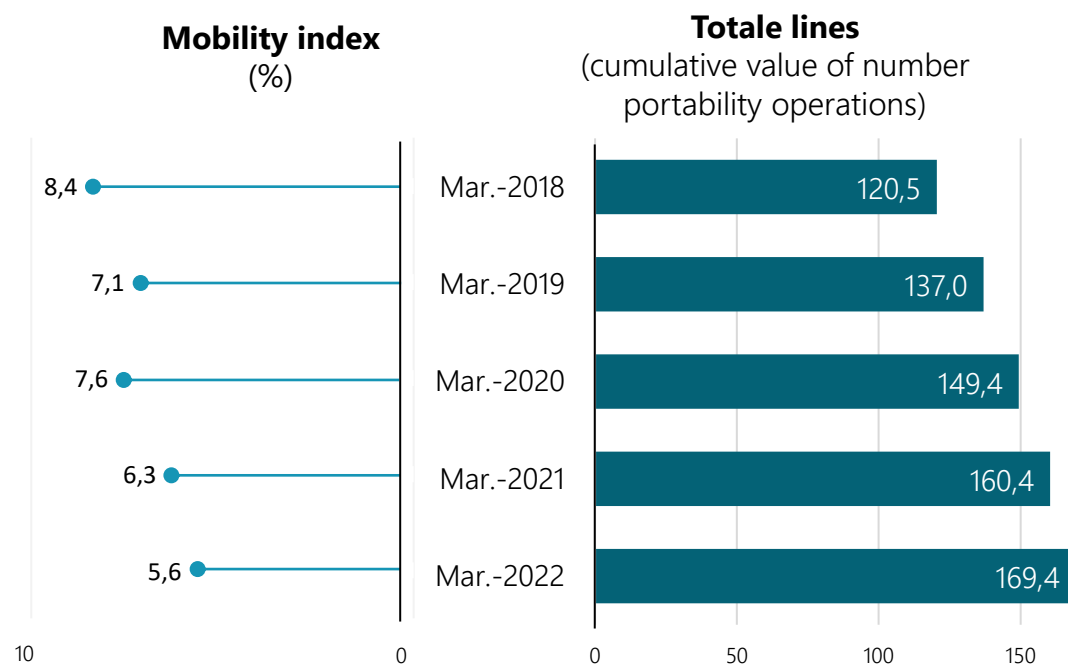


1 Average monthly comparison from the beginning of the year



1.11 MOBILE NETWORK: NUMBER PORTABILITY

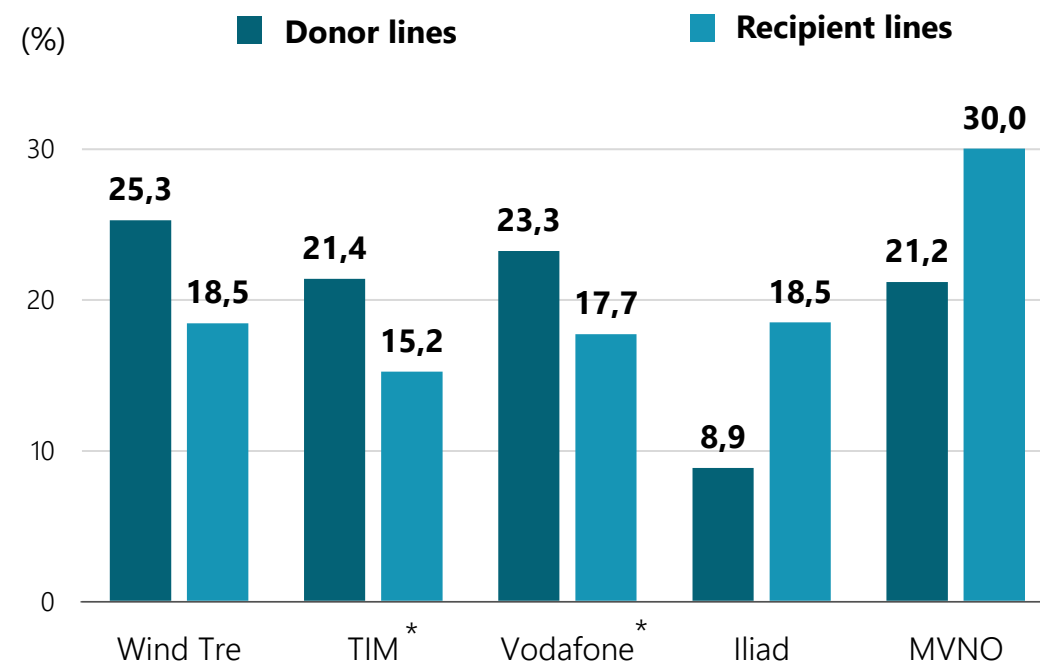
In one year (Mar. 2021 – Mar. 2022), there have been
9 million of Mobile Number Portability (MNP) operations



Mobility index: the ratio between (i) total donating lines plus total recipient lines since the beginning of the year, and (ii) the corresponding average customer base (net off M2M sims)

DISTRIBUTION (%) OF DONOR AND RECIPIENT LINES (12 months)

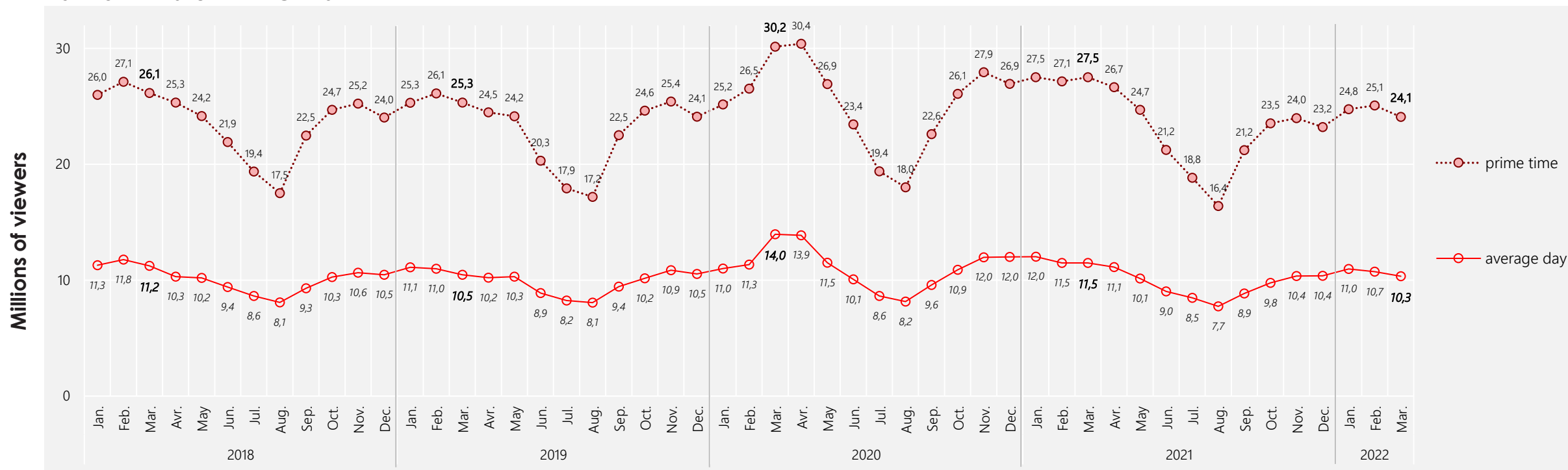
MARCH 2022



(*) **Note:** the data collected on TIM and Vodafone include the lines of the subsidiaries, respectively Kena mobile and VEI (which offers mobile telephony services called .ho)

2.1 TELEVISION (DVB-T E SAT): TOTAL AUDIENCE OF NATIONAL BROADCASTER

JANUARY 2018 – MARCH 2022



Change in the number of viewers
(average value 1Q in millions)

Prime time audience
(Time slot: 20:30 – 22:30)

Average daily audience
(Time slot: whole day)

	(2018)	→	(2019)	→	(2020)	→	(2021)	→	(2022)
Prime time audience	26.42	↓ -3.2%	25.58	↑ +6.6%	27.28	↑ +0.4%	27.39	↓ -10.1%	24.64
	→ ↓ -6.7%								
Average daily audience	11.43	↓ -5.0%	10.86	↑ +11.5%	12.10	↓ -3.6%	11.67	↓ -8.5%	10.68
	→ ↓ -6.5%								

2.2 TELEVISION (DVB-T E SAT): LEADING TV BROADCASTERS BY AUDIENCE

PRIME TIME AUDIENCE

Broadcasters	Average audience 1Q in millions					Change in %	
	2018	2019	2020	2021	2022	'18-'22	'21-'22
RAI	10.28	9.85	10.45	10.27	9.23	-10.2	-10.1
Mediaset	8.45	8.07	8.99	8.82	8.40	-0.5	-4.7
Comcast / Sky	1.88	2.01	1.87	1.81	1.41	-25.3	-22.5
Discovery	1.38	1.39	1.55	1.55	1.39	+0.9	-10.1
Cairo Comm. / La 7	1.34	1.36	1.38	1.47	1.23	-8.2	-16.9
Others	3.09	2.91	3.04	3.47	2.98	-3.5	-14.0

Broadcasters	Share medio 1° trimestre in %					Var. punti percentuali	
	2018	2019	2020	2021	2022	'18-'22	'21-'22
RAI	38.9	38.5	38.3	37.5	37.5	-1.5	0,0
Mediaset	32.0	31.5	32.9	32.2	34.1	+2.1	+1,9
Comcast / Sky	7.1	7.8	6.9	6.6	5.7	-1.4	-0.9
Discovery	5.2	5.4	5.7	5.7	5.7	+0.4	0.0
Cairo Comm. / La 7	5.1	5.3	5.1	5.4	5.0	-0.1	-0.4
Others	11.7	11.4	11.1	12.7	12.1	+0.4	-0.6

AVERAGE DAILY AUDIENCE

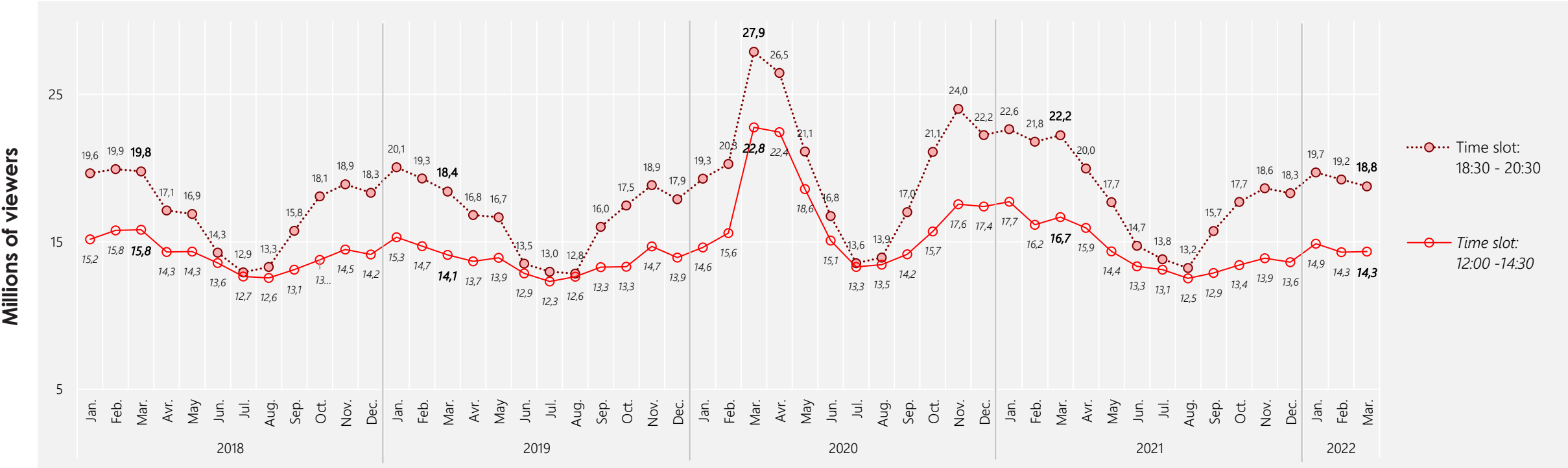
Broadcasters	Average audience 1Q in millions					Change in %	
	2018	2019	2020	2021	2022	'18-'22	'21-'22
RAI	4.27	4.05	4.49	4.23	3.83	-10.3	-9.5
Mediaset	3.62	3.41	3.87	3.75	3.60	-0.5	-4.0
Discovery	0.72	0.71	0.87	0.82	0.73	+1.4	-11.0
Comcast / Sky	0.75	0.75	0.80	0.70	0.63	-15.2	-9.5
Cairo Comm. / La 7	0.46	0.45	0.49	0.49	0.42	-7.7	-13.3
Others	1.60	1.48	1.58	1.67	1.45	-9.4	-12.9

Broadcasters	Share medio 1° trimestre in %					Var. punti percentuali	
	2018	2019	2020	2021	2022	'18-'22	'21-'22
RAI	37.4	37.3	37.1	36.3	35.9	-1.5	-0.4
Mediaset	31.7	31.4	32.0	32.2	33.7	+2.1	+1.6
Discovery	6.3	6.6	7.2	7.0	6.9	+0.5	-0.2
Comcast / Sky	6.5	6.9	6.6	6.0	5.9	-0.6	-0.1
Cairo Comm. / La 7	4.0	4.2	4.0	4.2	4.0	+0.0	-0.2
Others	14.0	13.6	13.1	14.3	13.6	-0.4	-0.7

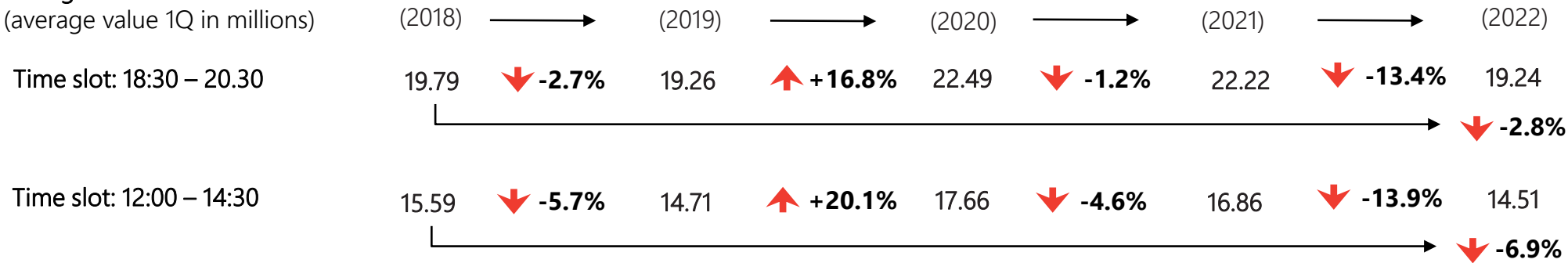
2.3 TELEVISION (DVB-T E SAT): TOTAL AUDIENCE OF THE MAIN NATIONAL NEWS PROGRAMS*



JANUARY 2017 – MARCH 2022



Change in the number of viewers
(average value 1Q in millions)



* **Total audience:** is the sum of the number of listeners on the average day of the reference month for the editions of the news in the time slots considered. Therefore, the audience of those who watch one or more news programmes in the same time slots is considered.

2.4 TELEVISION (DVB-T E SAT): AVERAGE MONTHLY AUDIENCE OF MAIN NATIONAL NEWS PROGRAMS

**TIME SLOT:
12:00 – 14:30**

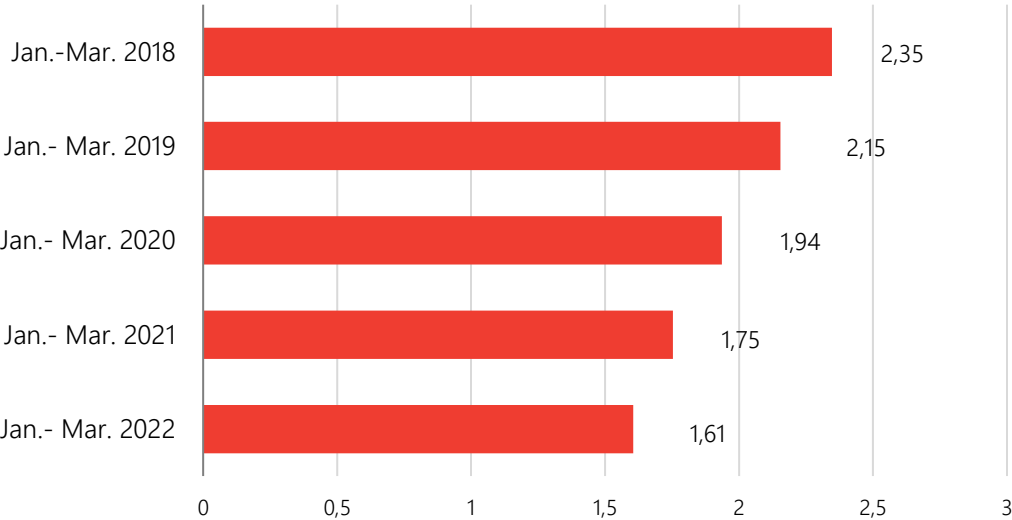
Average viewers 1Q (in millions)							Change (in thousand)			Change (in %)	
	National news programs	2018	2019	2020	2021	2022	'21 – '22	'18 – '22		'21 – '22	'18 – '22
RAI	Tg 1 (13:30 edition)	3.96	3.61	4.27	4.31	3.89	-422	-72		-9.8	-1.8
	Tg 2 (13:00 edition)	2.34	2.23	2.53	2.23	1.93	-298	-409		-13.4	-17.5
	Tg 3 (12:00 edition)	0.95	0.95	1.24	1.14	0.91	-228	-46		-20.1	-4.8
	Tg 3 Regionale (14:00 edition)	2.67	2.52	3.08	3.17	2.50	-664	-167		-21.0	-6.3
Mediaset	Tg 5 (13:00 edition)	3.12	2.98	3.52	3.33	3.05	-278	-67		-8.3	-2.2
	Tg 4 (12:00 edition)	0.36	0.38	0.44	0.35	0.31	-36	-44		-10.3	-12.3
	Studio Aperto (12:25 edition)	1.49	1.39	1.81	1.62	1.24	-378	-253		-23.3	-17.0
La 7	Tg La 7 (13:30 edition)	0.70	0.65	0.77	0.72	0.61	-113	-92		-15.7	-13.1

**TIME SLOT:
18:30 – 20:30**

Average viewers 1Q (in millions)							Change (in thousand)			Change (in %)	
	National news programs	2018	2019	2020	2021	2022	'21 – '22	'18 – '22		'21 – '22	'18 – '22
RAI	Tg 1 (20:00 edition)	5.68	5.56	6.34	6.23	5.65	-581	-39		-9.3	-0.7
	Tg 2 (20:30 edition)	1.83	1.70	1.94	1.79	1.41	-383	-419		-21.4	-22.9
	Tg 3 (19:00 edition)	2.06	2.12	2.54	2.66	2.23	-434	+161		-16.3	+7.8
	Tg 3 Regionale (19:30 edition)	2.60	2.65	3.29	3.44	2.78	-665	+180		-19.3	+6.9
Mediaset	Tg 5 (20:00 edition)	4.70	4.43	5.13	4.97	4.51	-452	-186		-9.1	-4.0
	Tg 4 (19:00 edition)	0.80	0.67	0.81	0.74	0.75	+15	-45		+2.1	-5.7
	Studio Aperto (18:30 edition)	0.85	0.83	1.05	0.95	0.69	-253	-155		-26.7	-18.3
La 7	Tg La 7 (20:00 edition)	1.26	1.30	1.38	1.44	1.22	-227	-46		-15.7	-3.7

2.5 NEWSPAPERS: DAILY COPIES SOLD SINCE THE BEGINNING YEAR (1/2)

CUMULATIVE SALES
(copies sold in millions)

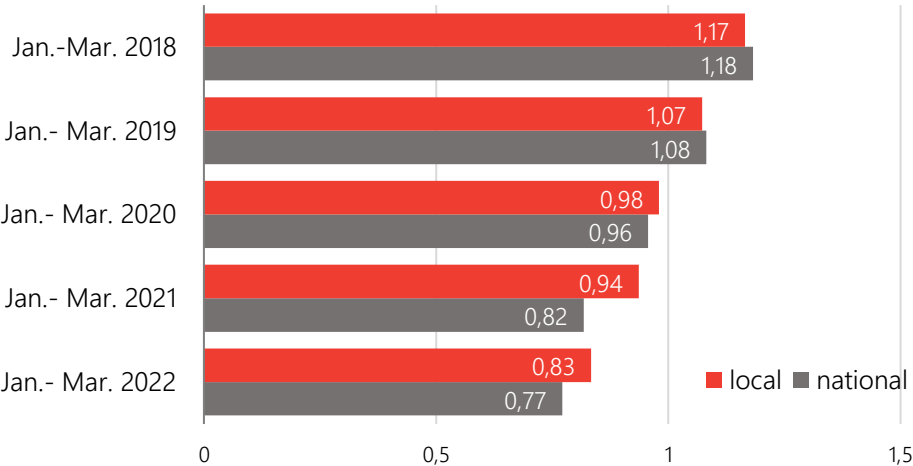


Change in %

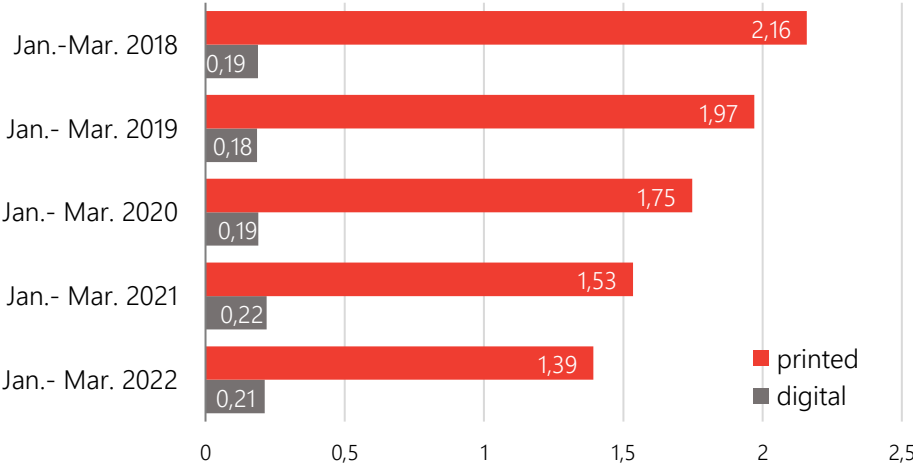
	(1Q 2021 – 1Q 2022)	(1Q 2018 – 1Q 2022)
Total copies:	-6.9 ↓	-31.6 ↓
Paper copies:	-9.3 ↓	-35.5 ↓
Digital copies:	-2.7 ↓	+12.7 ↑
National newspapers copies:	-5.6 ↓	-34.7 ↓
Local newspapers copies:	-11.0 ↓	-28.4 ↓

CUMULATIVE SALES BY TYPOLOGY
(copies sold in millions)

NATIONAL vs. LOCAL NEWSPAPERS COPIES



PAPER vs. DIGITAL COPIES



2.6 NEWSPAPERS: DAILY COPIES SOLD SINCE THE BEGINNING YEAR (2/2)

PAPER COPIES BY NEWSPAPER MACRO-CATEGORY

(copies sold in thousands)

		(1Q)	2018	2019	2020	2021	2022
National newspapers	General press - Top 5		683	629	568	493	448
	Other general press		150	136	127	129	113
	Business		103	90	78	63	56
	Sport		263	237	189	136	145
Local newspapers	Top 10		435	407	368	347	310
	Other		524	470	417	367	320

	Change in %	(1Q)	('21 – '22)	('18 – '22)
National newspapers	General press Top 5		-9.2 ↓	-34.5 ↓
	Other general press		-12.0 ↓	-24.3 ↓
	Business		-11.5 ↓	-45.8 ↓
	Sports		+7.1 ↑	-44.8 ↓
Local newspapers	Top 10		-10.6 ↓	-28.6 ↓
	Other		-12.8 ↓	-39.0 ↓

DIGITAL COPIES BY NEWSPAPERS MACRO-CATEGORY

(copies sold in thousands)

		(1Q)	2018	2019	2020	2021	2022
National newspapers	General press - Top 5		75	75	78	89	89
	Other general press		14	17	21	32	31
	Business		49	42	36	30	28
	Sport		9	8	7	7	6
Local newspapers	Top 10		16	17	19	26	25
	Other		26	25	28	35	34

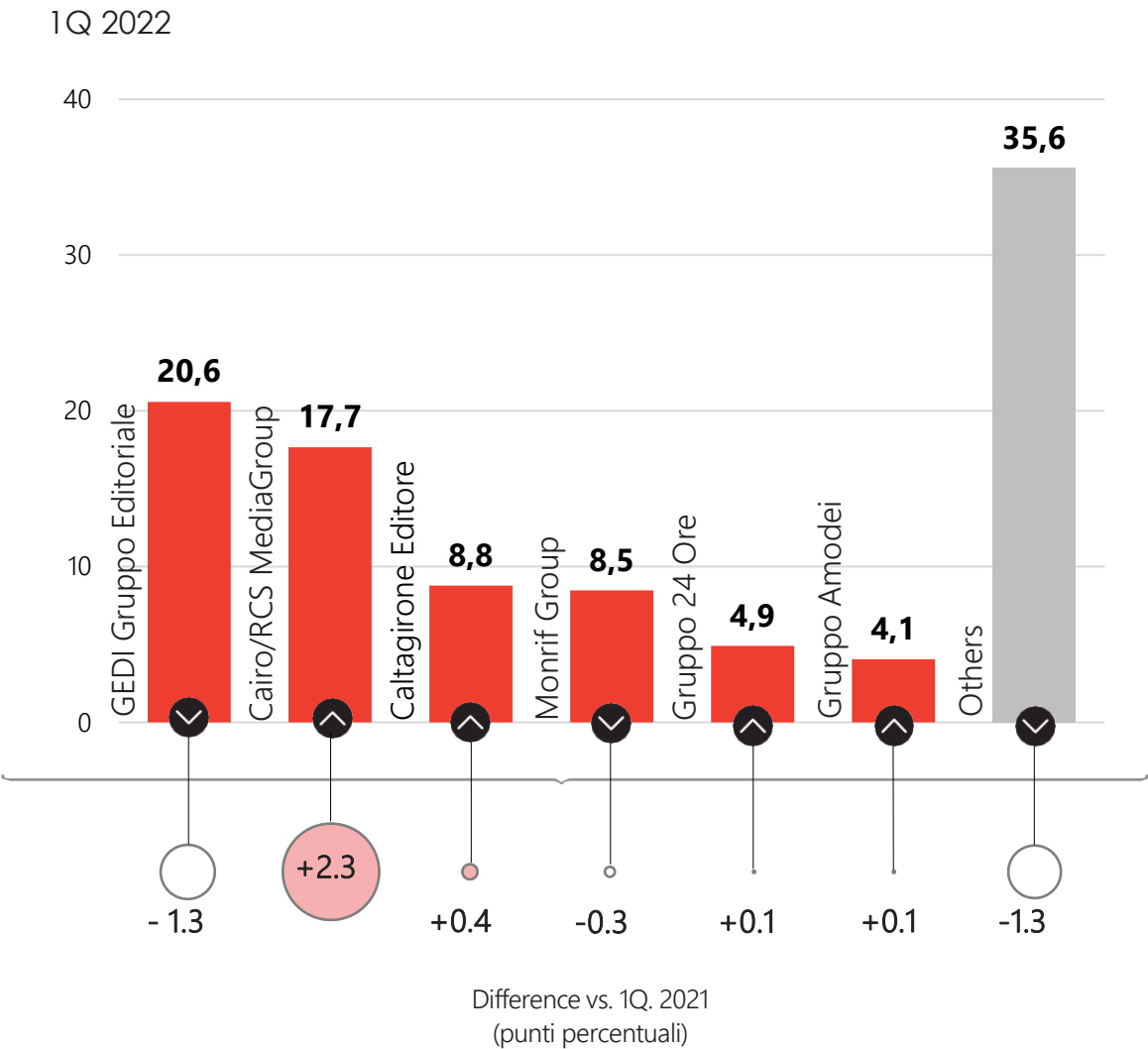
	Variazione in %	(1Q)	('21 – '22)	('18 – '22)
Testate nazionali	General press Top 5		-1.1 ↓	+18.4 ↑
	Other general press		-1.6 ↓	+119.9 ↑
	Business		-3.9 ↓	-42.0 ↓
	Sports		-10.6 ↓	-32.4 ↓
Testate locali	Top 10		-5.1 ↓	+50.7 ↑
	Other		-3.8 ↓	+32.0 ↑

Newspapers categories

- **National general press newspapers – Top 5:** in terms of total sales in 2021: Avvenire, Corriere della sera, Messaggero, La Repubblica, La Stampa
- **Other national general press:** Il Fatto quotidiano, Il Giornale, Libero, Il Manifesto, Il Tempo, La Verità
- **National business newspapers:** Italia Oggi, Il Sole 24 Ore
- **National sports newspapers:** Corriere dello Sport, Gazzetta dello sport, Tuttosport
- **Local newspapers – Top 10:** in terms of total sales in 2021: L'Arena, Dolomiten, L'Eco di Bergamo, Il Gazzettino, Il Giornale di Brescia, Il Messaggero Veneto, La Nazione, Il Resto del Carlino, Il Tirreno, L'Unione Sarda
- **Other local newspapers:** remaining local newspapers considered by ADS

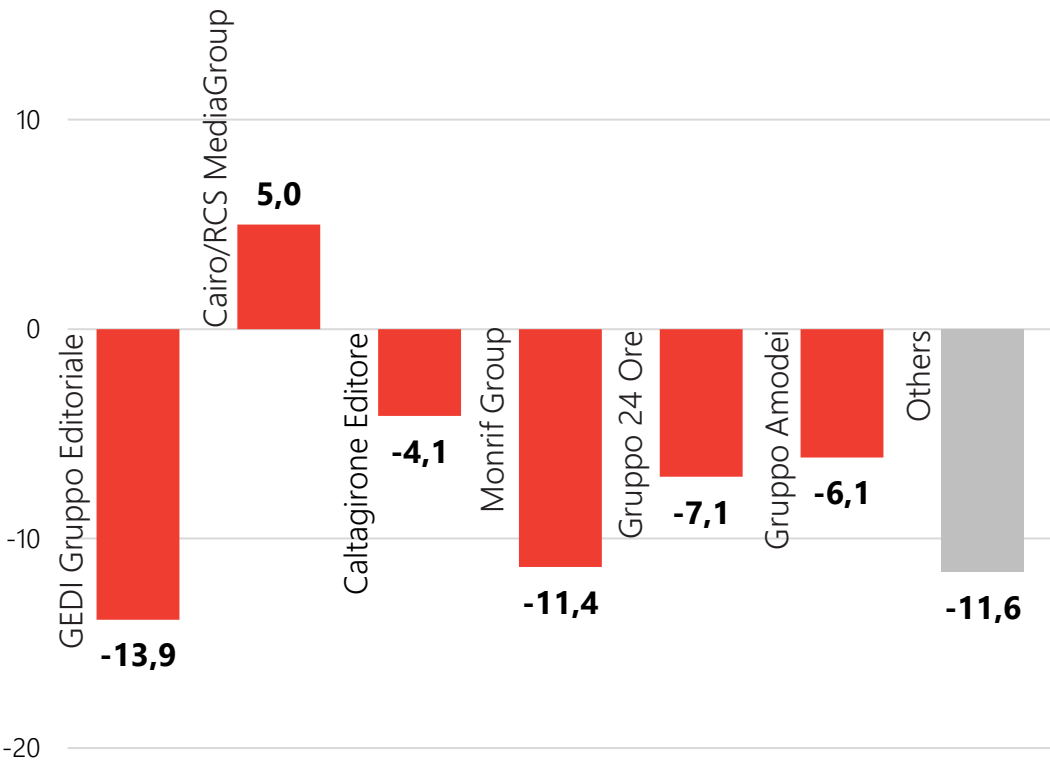
2.7 NEWSPAPERS: VOLUME SALES AND SHARES BY MAIN PUBLISHING GROUPS

DISTRIBUTION OF TOTAL COPIES SOLD SINCE THE BEGINNING OF THE YEAR BY PUBLISHING GROUPS (%)



CHANGE IN TOTAL COPIES SOLD (%)

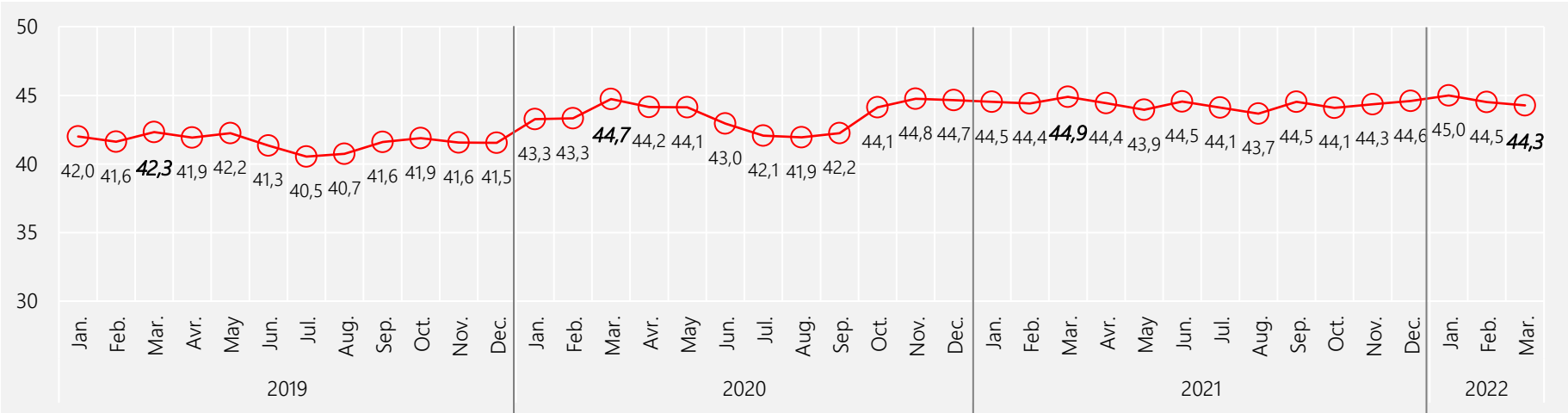
Difference vs. 1 Q. 2021



2.8 PLATFORMS: WEBSITES/APP UNIQUE USERS



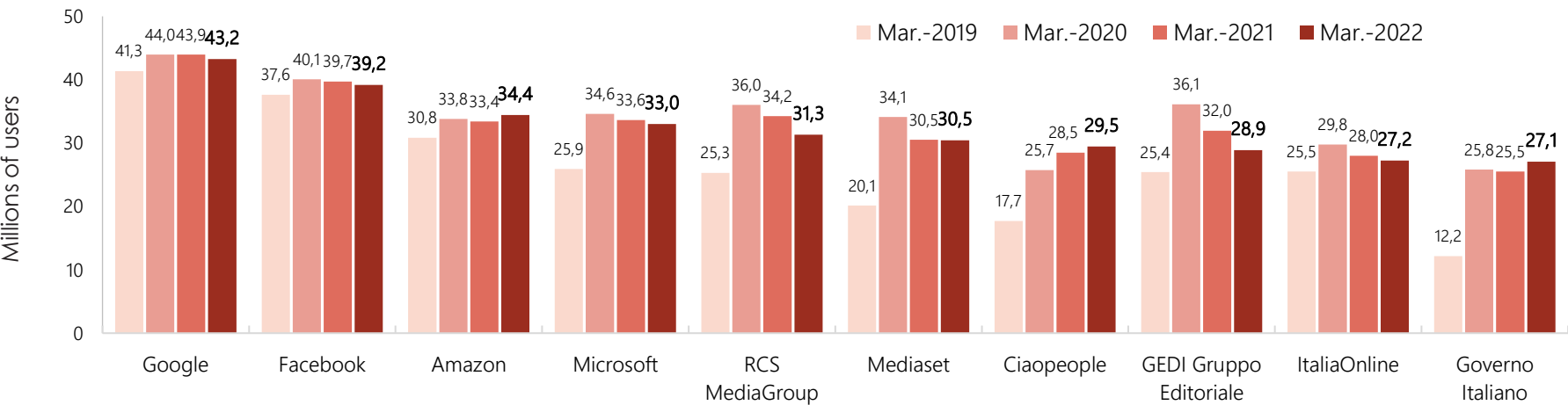
UNIQUE USERS IN MILLIONS (January 2019 – March 2022)



44.3 million unique users logged on to the internet in December 2021 (-621 thousand compared to March 2021)

Approximately 67 total hours spent, on average, by each user surfing the Internet in March 2022

UNIQUE USERS OF THE MAIN OPERATORS (Parent*)



Unique users: number of different users/people who visited any content of a website, category, channel or application during the reporting period.

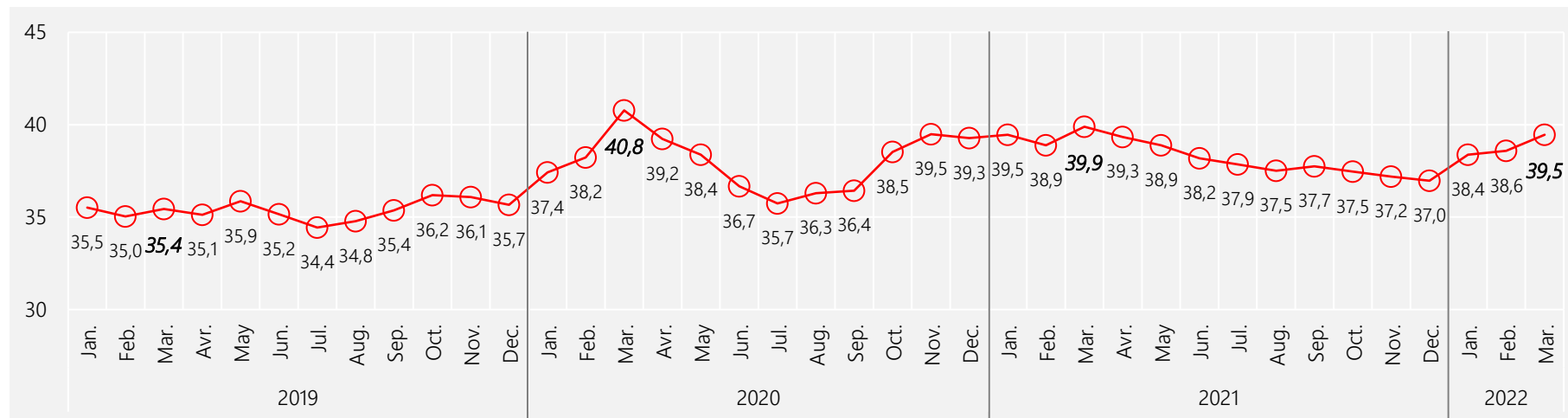
* Parent is defined as a group of domains and URLs that are owned by a specific company, its subsidiaries or business units. In addition, a Parent may also be represented by an organisation, government agency, private group, corporation or other institution, which has controlling interests in each domain and URL in the group.

Source: Agcom elaboration on data from Audiweb

2.9 PLATFORMS: GENERAL PRESS WEBSITE/APP UNIQUE USERS

UNIQUE USERS IN MILLIONS

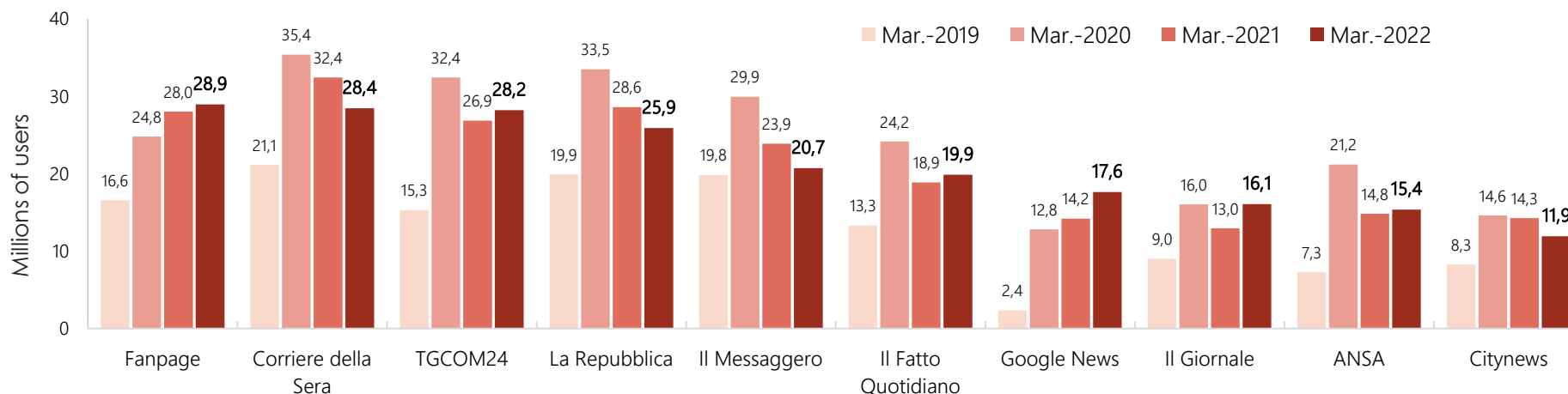
(January 2019 – March 2022)



39.5 million unique users logged on to the generalist news sites/APPs in December 2021 (-**434** thousand users compared to March 2021)

About **1 hour and 28 minute** spent, on average, by each user browsing general news websites/APPs in March 2022

UNIQUE USERS OF THE MAIN WEBSITES



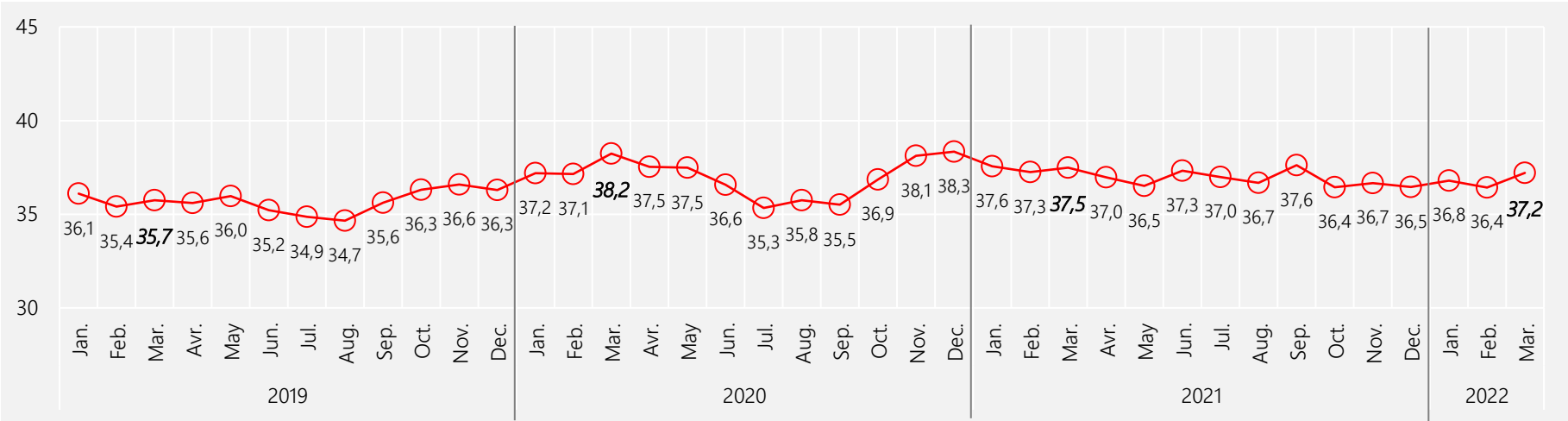
Unique users: number of different users/people who visited any content of a website, category, channel or application during the reporting period.

Source: Agcom elaboration on data from Audiweb
(Values referring to the category: «Current Event & Global News»)

2.10 PLATFORMS: E-COMMERCE WEBSITE/APP UNIQUE USERS



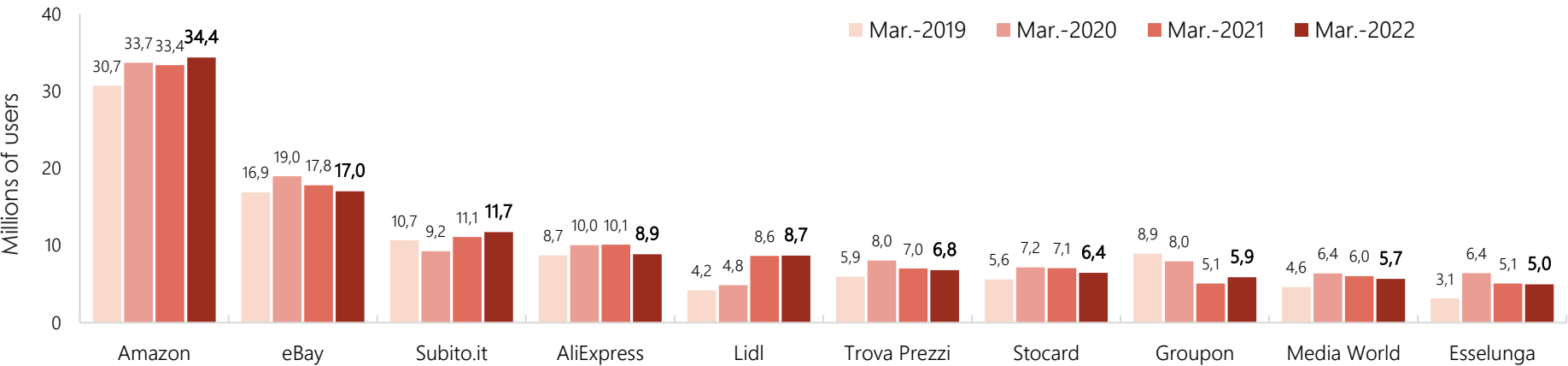
UNIQUE USERS IN MILLIONS (January 2019 – March 2022)



37.2 million unique users logged on to e-commerce sites/APPs in March 2022 (-276 thousand users compared to March 2021)

2 hour and 29 minute spent, on average, by each user browsing e-commerce websites/APPs in March 2022

UNIQUE USERS OF THE MAIN WEBSITES



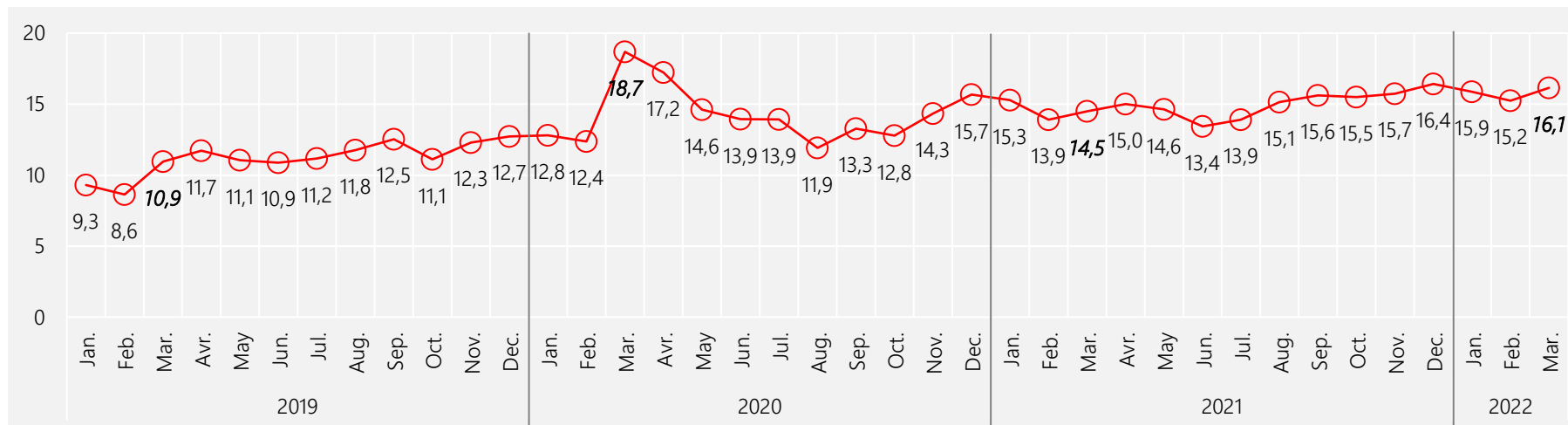
Unique users: number of different users/people who visited any content of a website, category, channel or application during the reporting period.

Source: Agcom elaboration on data from Audiweb (Averages values referring to the category: «Multi-category Commerce»)

2.11 PLATFORMS: PAY VIDEO ON DEMAND PLATFORMS UNIQUE USERS

UNIQUE USERS IN MILLIONS

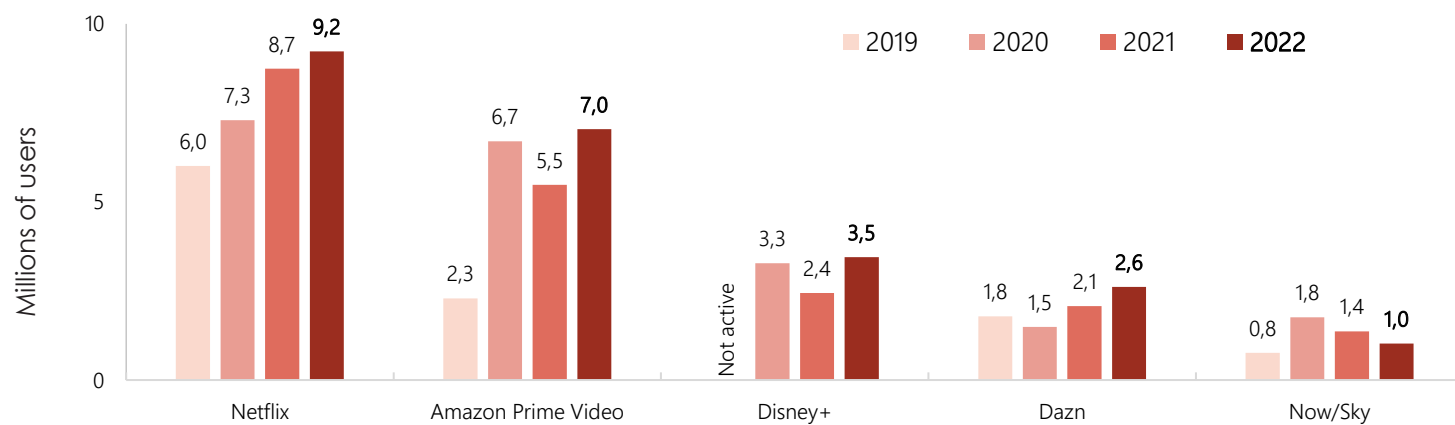
(January 2019 – March 2022)



16.1 million unique users logged on to video-on-demand sites/APPs in March 2022 (+**1.7** million compared to March 2021)

Unique users: number of different users/people who visited any content of a website, category, channel or application during the reporting period.

UNIQUE USERS OF THE MAIN PLATFORMS* (1Q average)



* Note: platforms with more than 1 million unique users and with an average time spent more than 2 minute are represented

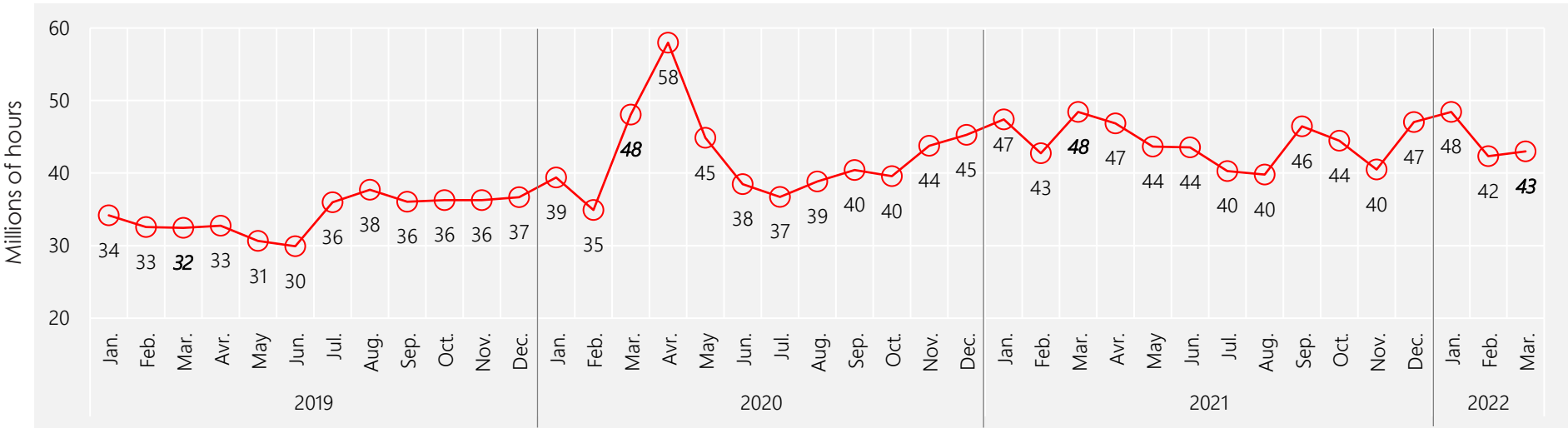
Source: Agcom elaboration on data from Comscore
(The chart shows the unique users of the category consisting of the main operators offering paid video on demand services in Italy: Netflix; Primevideo.com (Amazon); Nowtv.it (Sky); Timvision.it (TIM); Disney digital (Disney); Dazn.com (Dazn); Chili.com (Chili); Google Play Movies & TV (Google); Apple TV (Apple); RAKUTEN.TV (Rakuten))

The data are related to the traffic from Desktop Computers and Mobile Devices; excluding that originating from Connected TV

Note: Dazn data will be collected by Auditel starting from August 2022, according to AGCOM resolution no. 18/22/CONS

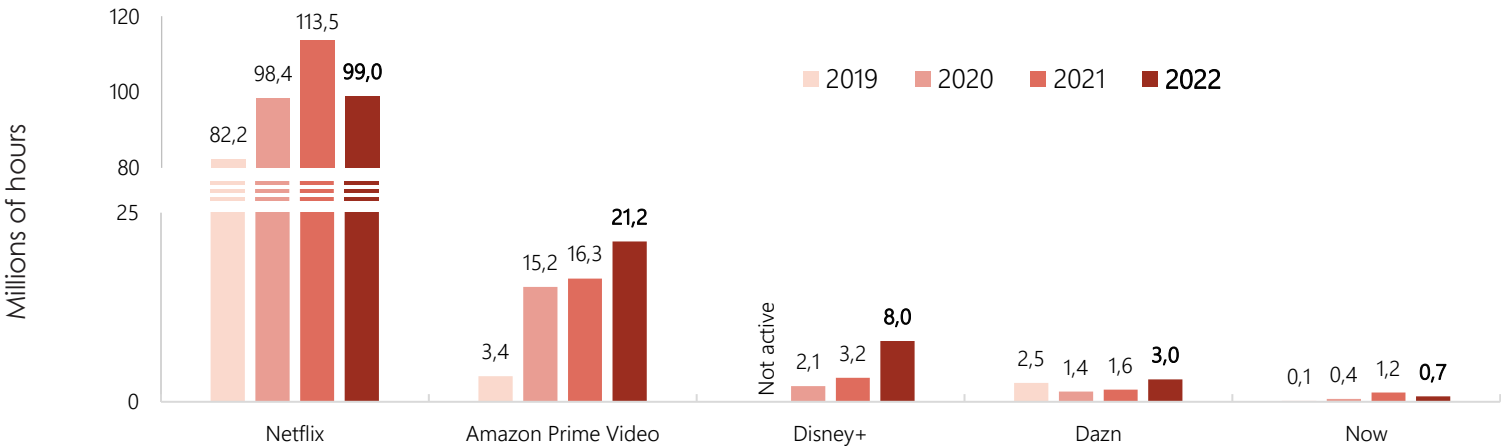
2.12 PLATFORMS: TIME SPENT ON PAY VIDEO ON DEMAND PLATFORMS

TOTAL HOURS SPENT (in millions of hours) (January 2019 – March 2022)



The average time spent per month by each visitor on pay video on demand platforms is **2 hour and 58 minute** in March 2022

MAIN PLATFORMS – TOTAL HOURS SPENT* (in millions of hours)



Source: Agcom elaboration on data from Comscore (The chart shows the unique users of the category consisting of the main operators offering paid video on demand services in Italy: Netflix; Primevideo.com (Amazon); Nowtv.it (Sky); Timvision.it (TIM); Disney digital (Disney); Dazn.com (Dazn); Chili.com (Chili); Google Play Movies &TV (Google); Apple TV (Apple); RAKUTEN.TV (Rakuten))

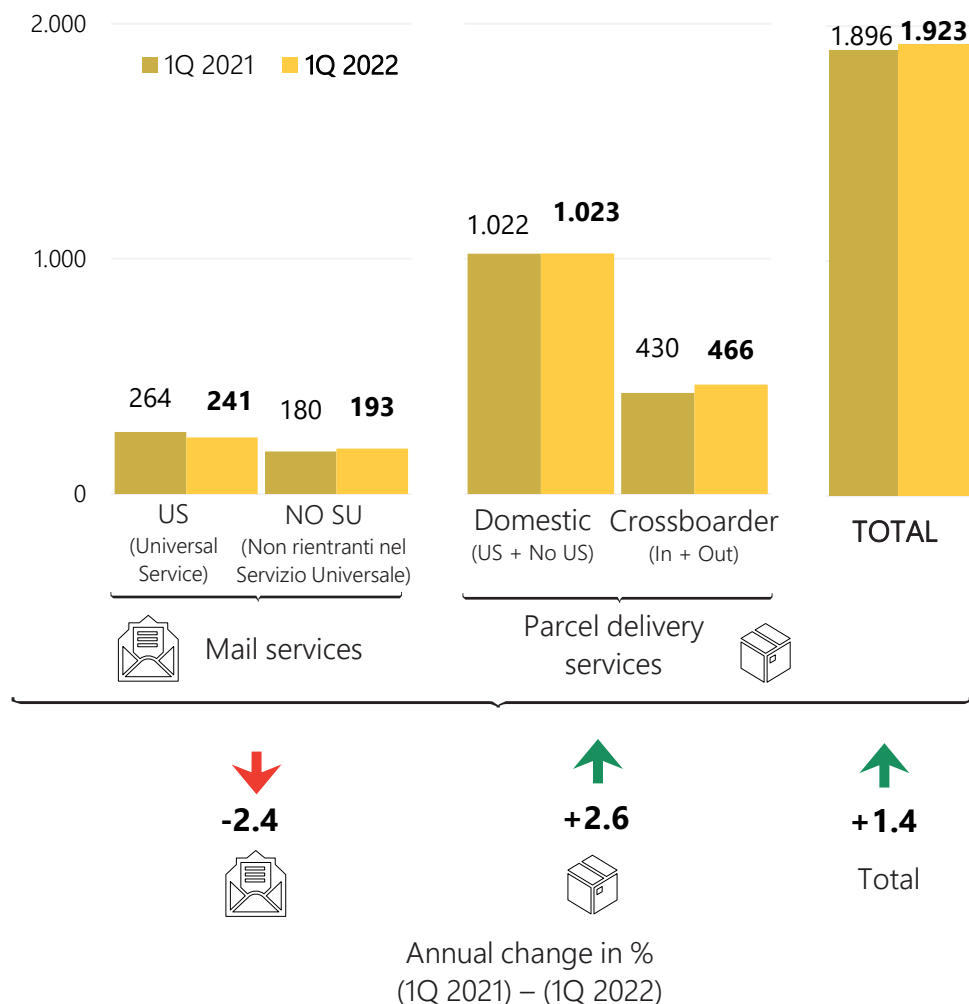
The data are related to the traffic from Desktop Computers and Mobile Devices; excluding that originating from Connected TV

* Note: platforms with more than 1 million unique users and with an average time spent more than 2 minute are represented

3.1: POSTAL SERVICES: REVENUES

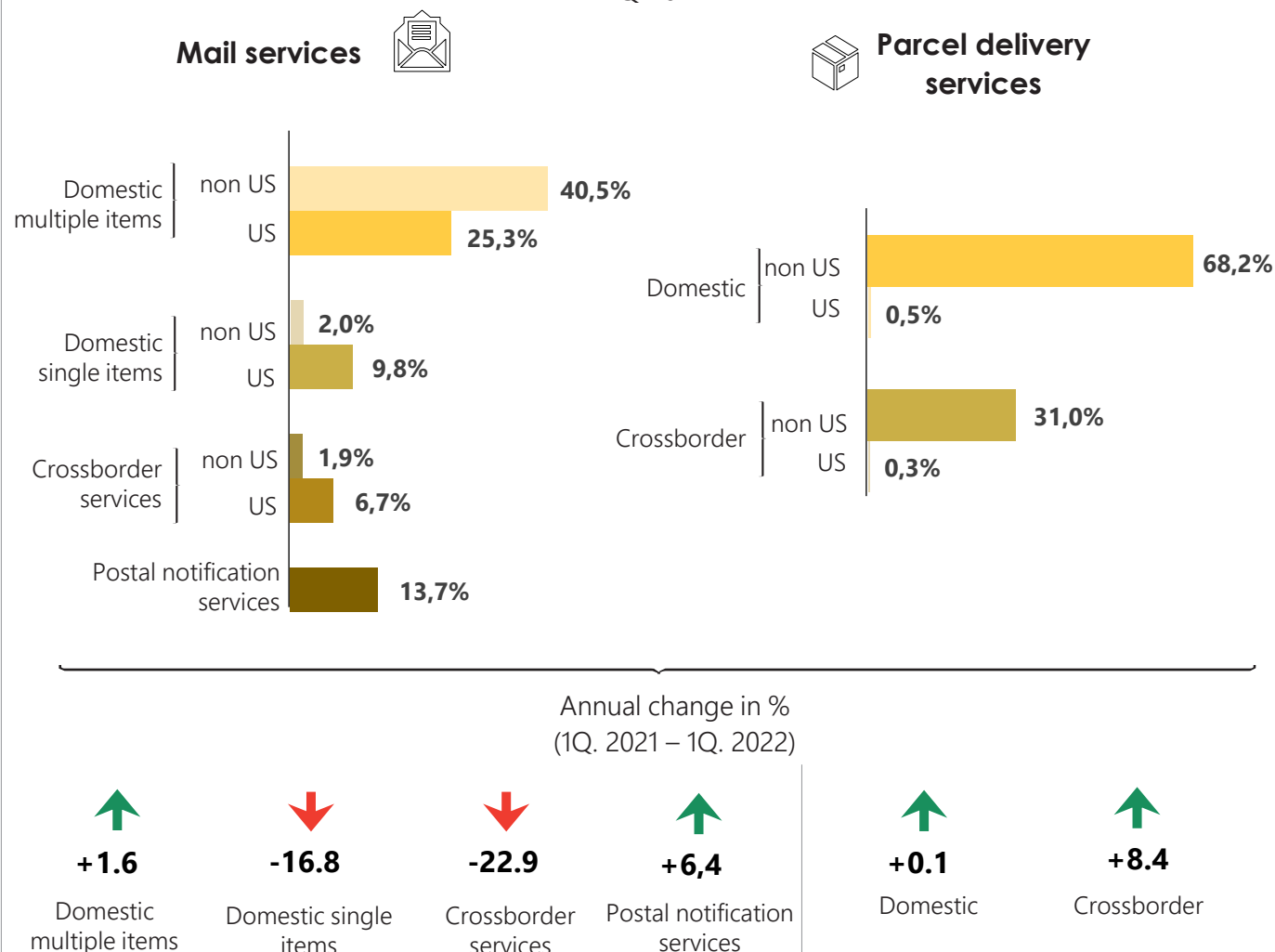
REVENUES SINCE THE BEGINNING OF THE YEAR

MILLIONS OF €



REVENUES BY SOURCE TYPE SINCE THE BEGINNING OF THE YEAR (%)

1 Q 2022

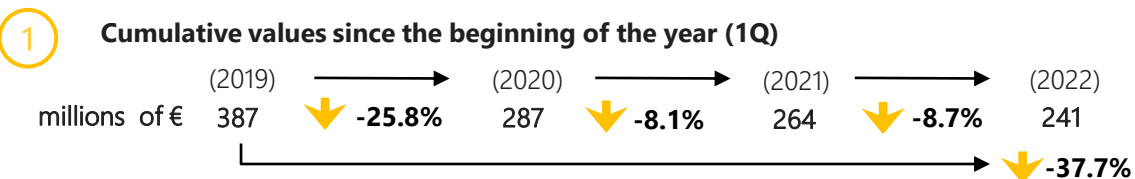
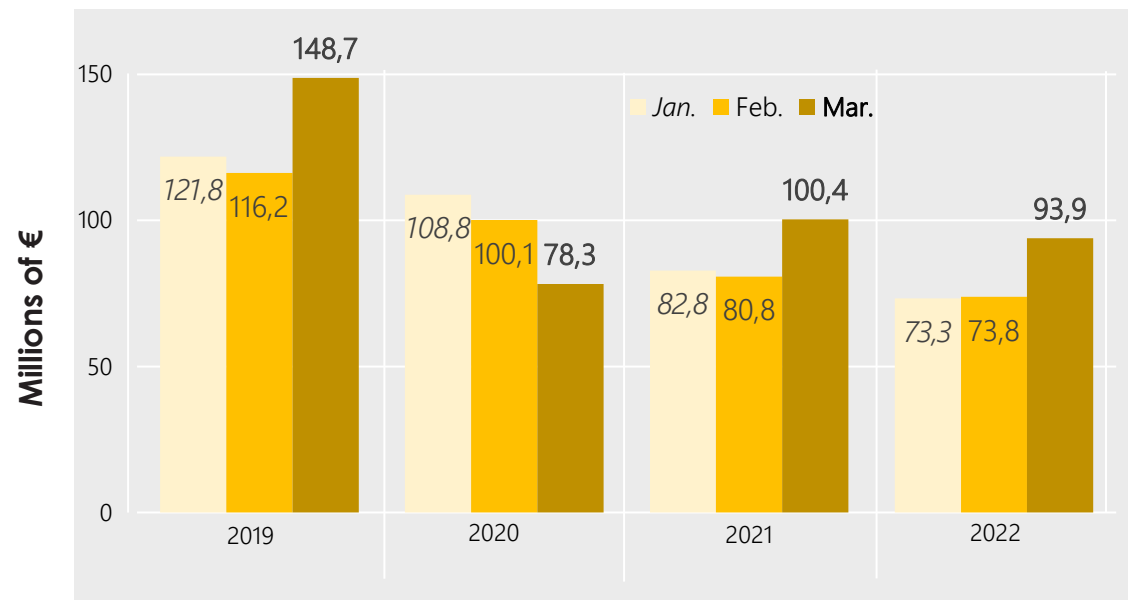


Note: Due to changes in firms' accounting data are not directly comparable with previous versions

Data refers to the following postal operators: Amazon Italia Transport S.r.l., BRT S.p.A., DHL Express Italy S.r.l., FedEx Express Italy S.r.l., Fulmine Group S.r.l., GLS Italy S.p.A., Nexive Group S.r.l., Poste Italiane S.p.A., Sailpost S.p.A., SDA Express Courier S.p.A., TNT Global Express S.r.l. e UPS Italia S.r.l.

3.2: POSTAL SERVICES: MONTHLY MAIL SERVICES REVENUES (US/NO US)

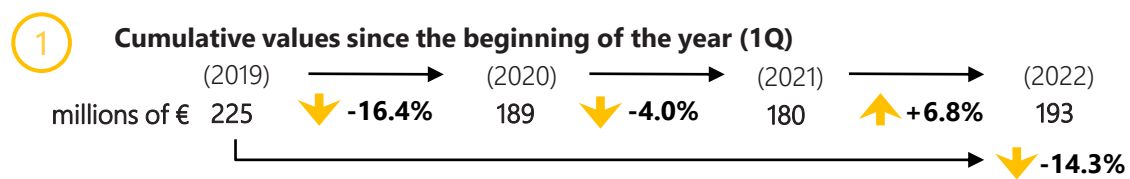
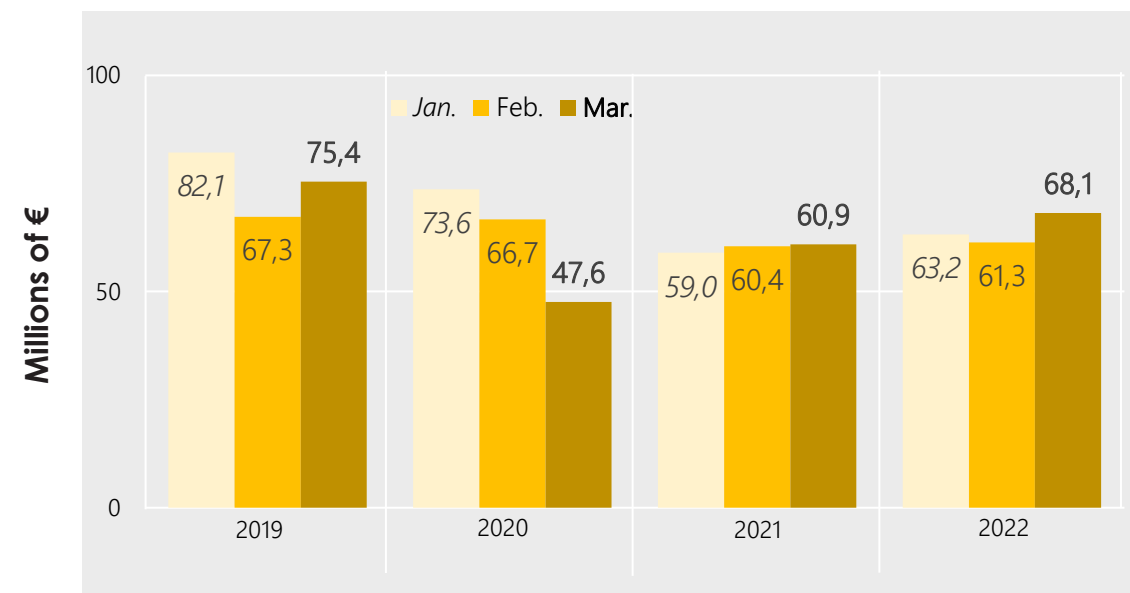
UNIVERSAL SERVICE (US)



2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	-10.7	-23.9	-11.5	-39.8
February	-13.8	-19.3	-8.6	-36.5
March	-47.4	+28.3	-6.5	-36.9

OTHER SERVICES (NON US)

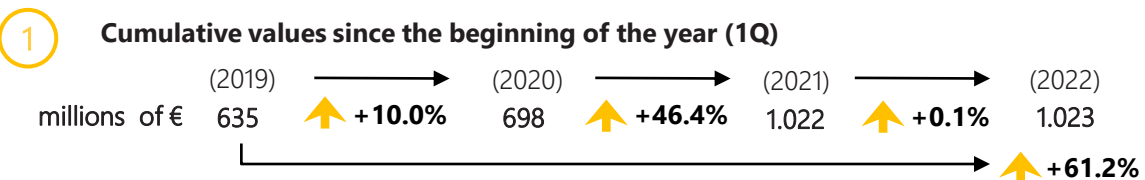
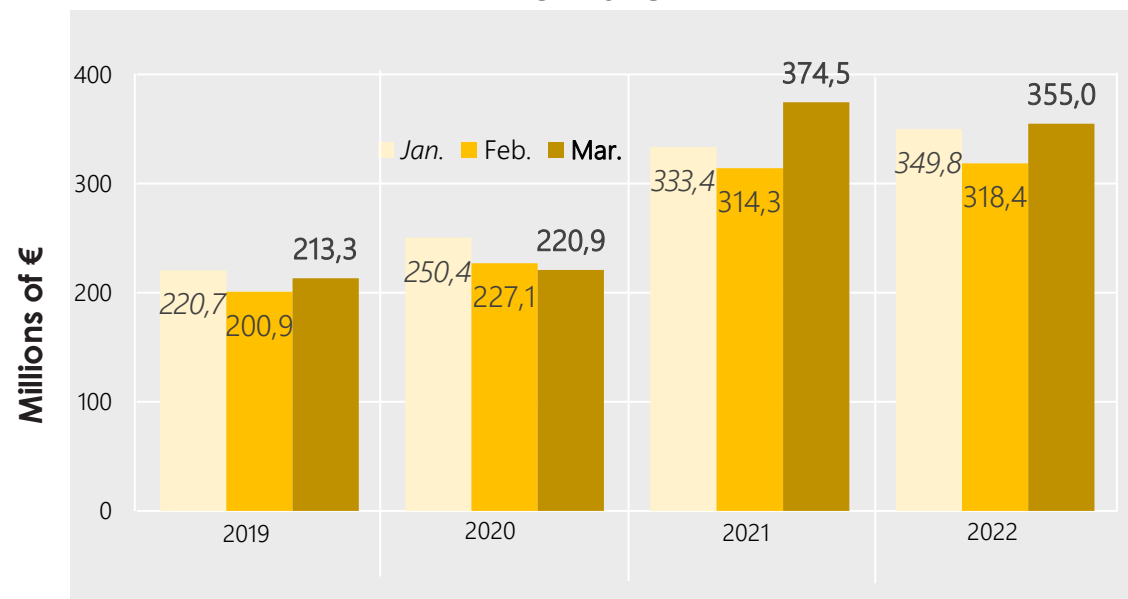


2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	-10.4	-19.9	+7.1	-23.1
February	-1.0	-9.3	+1.5	-8.9
March	-36.9	+28.1	+11.8	-9.6

3.3: POSTAL SERVICES: MONTHLY PARCEL SERVICES REVENUES (DOMESTIC/CROSSBORDER)

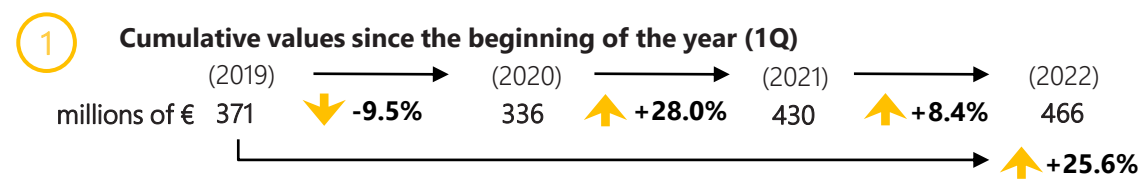
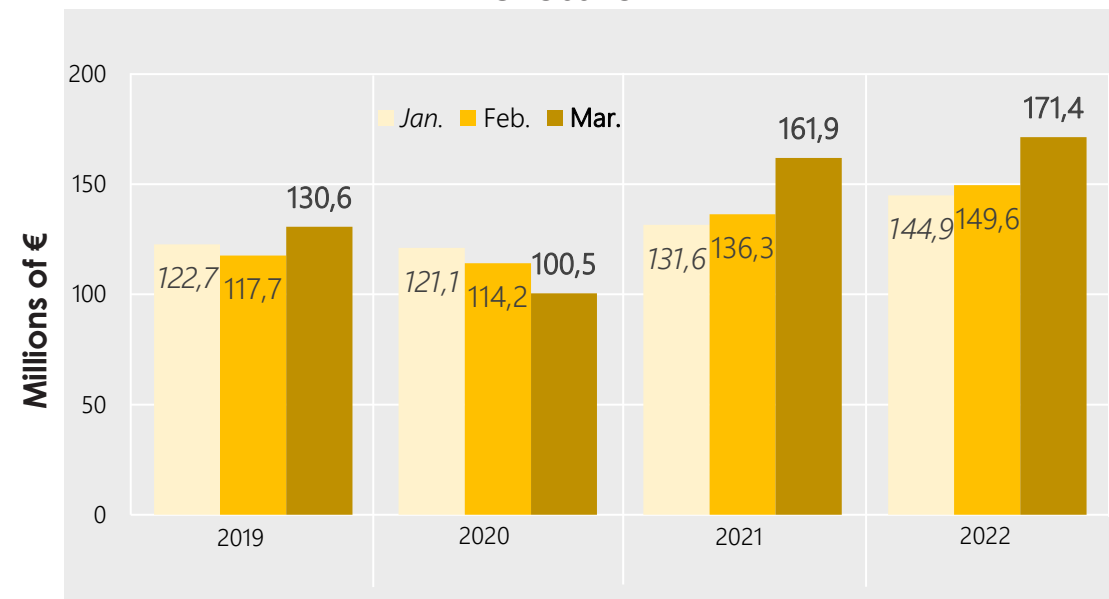
DOMESTIC



2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+13.4	+33.2	+4.9	+58.5
February	+13.0	+38.2	+1.3	+58.5
March	+3.6	+69.6	-5.2	+66.5

CROSSBORDER



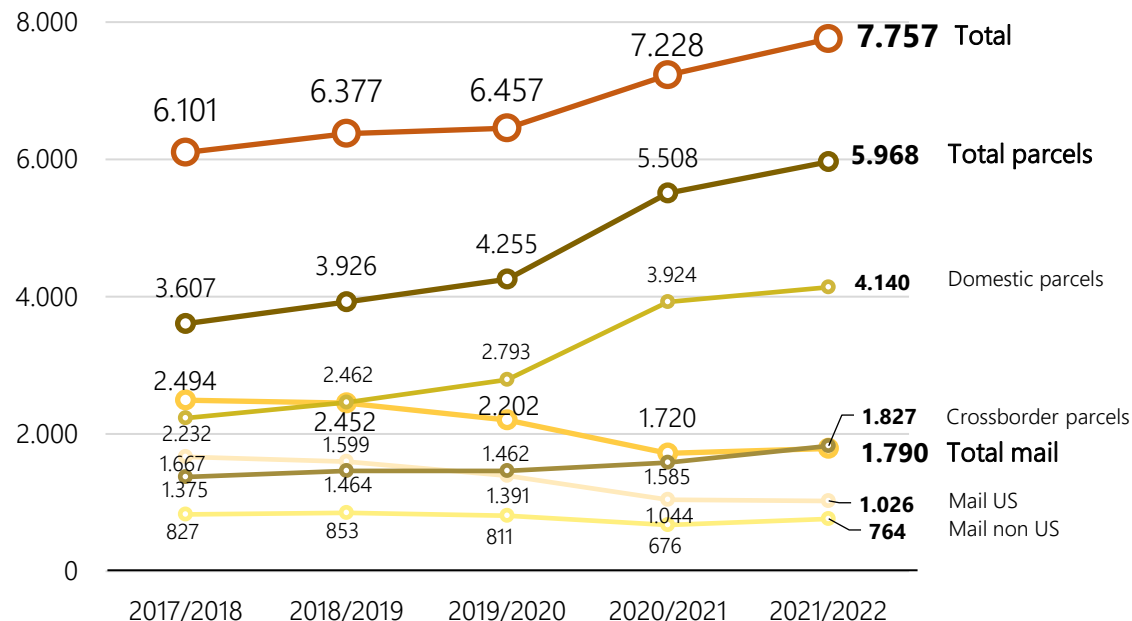
2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	-1.3	+8.7	+10.1	+18.1
February	-3.0	+19.3	+9.8	+27.1
March	-23.0	+61.1	+5.8	+31.2

3.4: POSTAL SERVICES: REVENUES HISTORICAL TRENDS

ON A YEARLY BASIS (12 months cumulative sum)

MILLIONS OF €



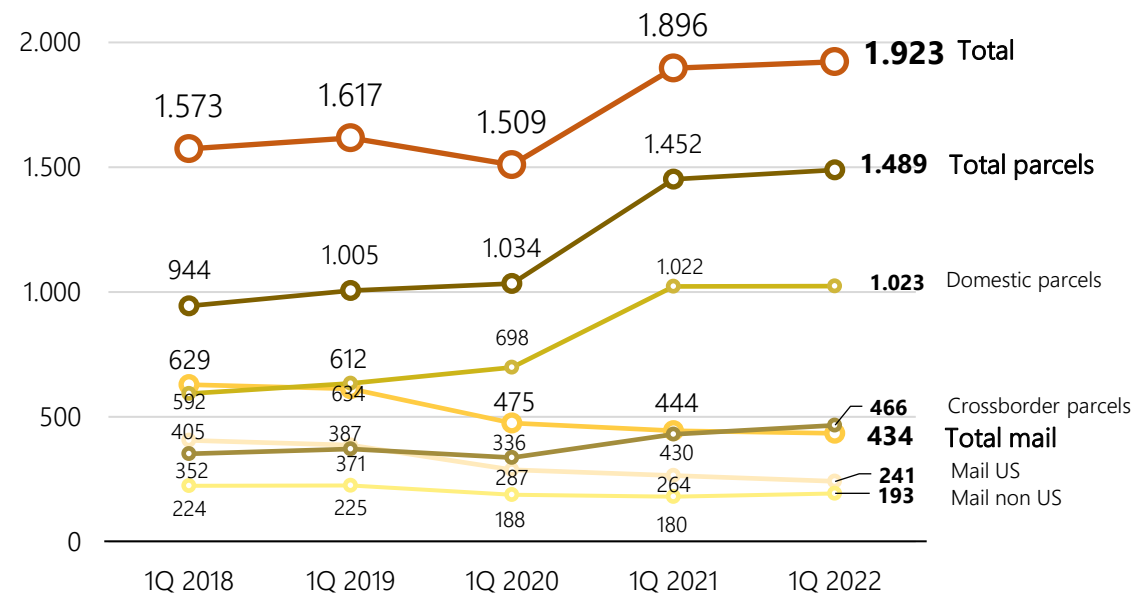
Change in %

(2017/2018 – 2021/2022) (2020/2021 – 2021/2022)

Total:	+27.2	↑	+7.3	↑
Mail services:	-28.2	↓	+4.1	↑
- Universal Service:	-38.4	↓	-1.7	↓
- No Universal Service:	-7.7	↓	+12.9	↑
Parcel delivery services:	+65.4	↑	+8.3	↑
- Domestic:	+85.5	↑	+5.5	↑
- Crossborder:	+32.9	↑	+15.3	↑

ON A QUARTERLY BASIS

MILLIONS OF €



Change in %

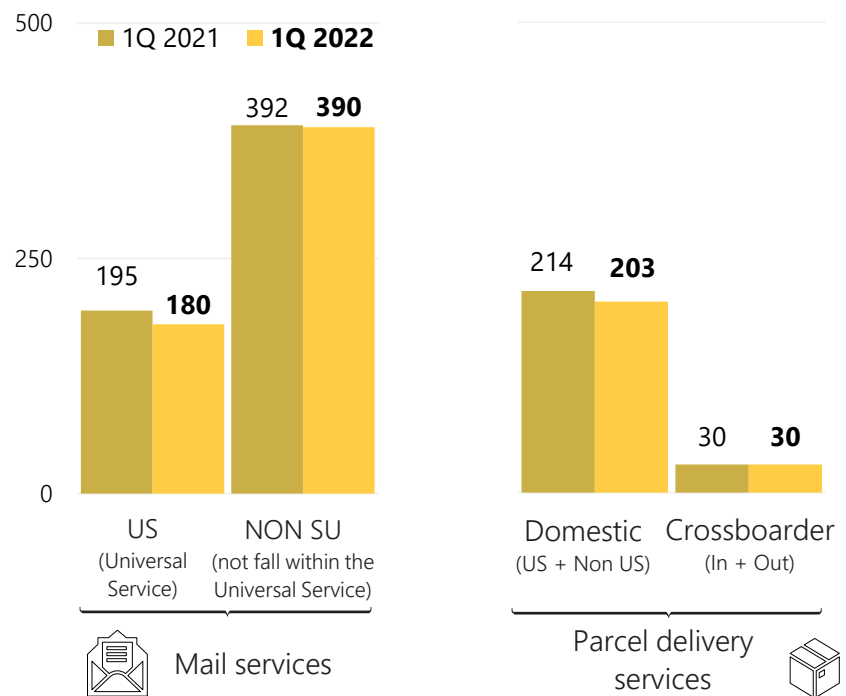
(1Q 2018 – 1Q 2022) (1Q 2021 – 1Q 2022)

Total:	+22.2	↑	+1.4	↑
Mail services:	-31.1	↓	-2.4	↓
- Universal Service:	-40.6	↓	-8.7	↓
- No Universal Service:	-13.9	↓	+6.8	↑
Parcel delivery services:	+57.7	↑	+2.6	↑
- Domestic:	+72.7	↑	+0.1	↑
- Crossborder:	+32.3	↑	+8.4	↑

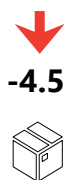
3.5: POSTAL SERVICES: VOLUMES

VOLUMES SINCE THE BEGINNING OF THE YEAR

MILLIONS OF UNITS



-2.9

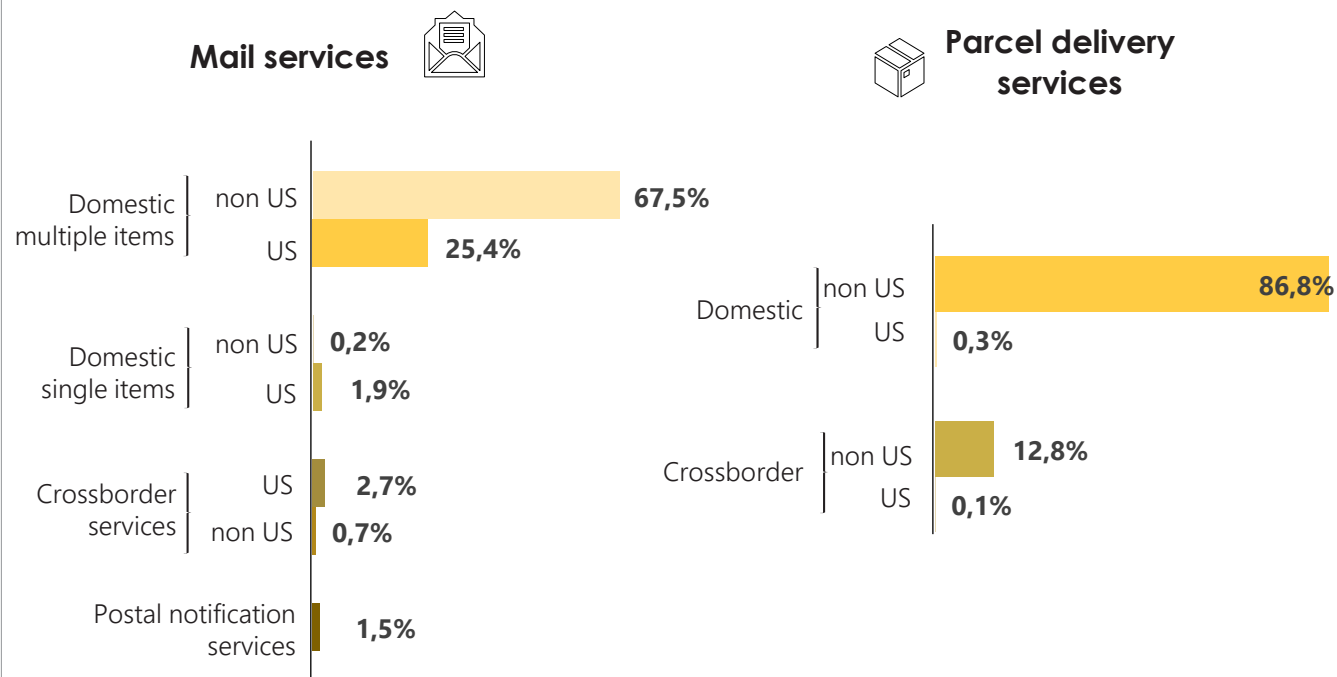


-4.5

Annual change in %
(1Q 2021) – (1Q 2022)

VOLUMES BY SOURCE TYPE (%)

1Q 2022



Annual change in %
(1Q 2021 – 1Q 2022)



-1.8



19.3



-21.8



+17.5



-5.2



+0.9

Domestic
multiple items

Domestic single
items

Crossborder
services

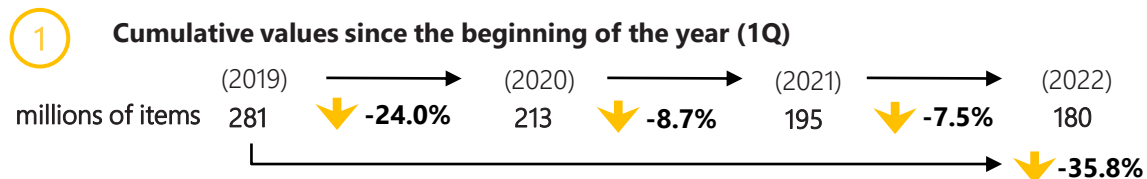
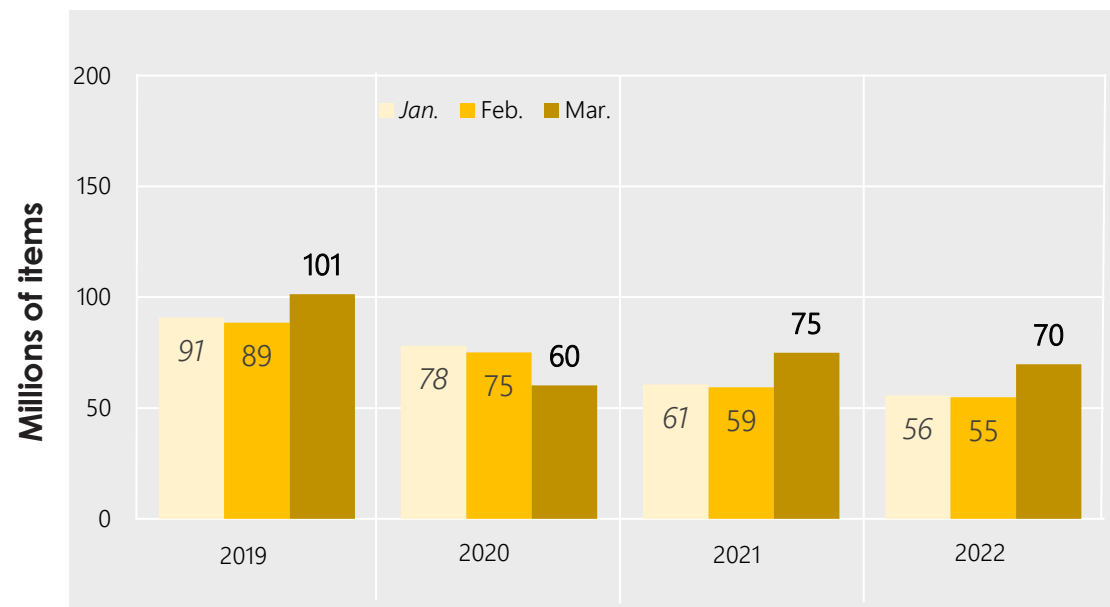
Postal notification
services

Domestic

Crossborder

3.6: SERVIZI POSTALI: POSTAL SERVICES: MONTHLY MAIL SERVICES VOLUMES (US/NO US)

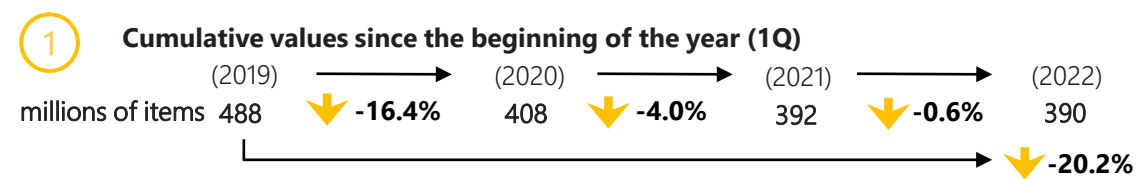
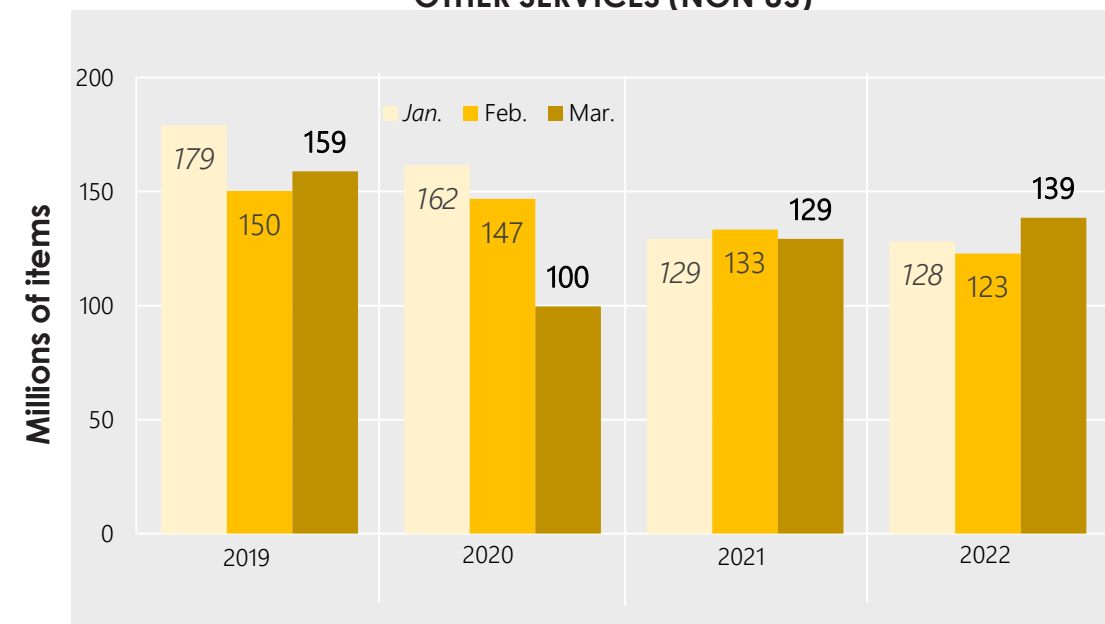
UNIVERSAL SERVICE



2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	-14.0	-22.5	-8.2	-38.8
February	-15.2	-21.0	-7.5	-38.0
March	-40.6	+24.4	+7.0	-31.3

OTHER SERVICES (NON US)

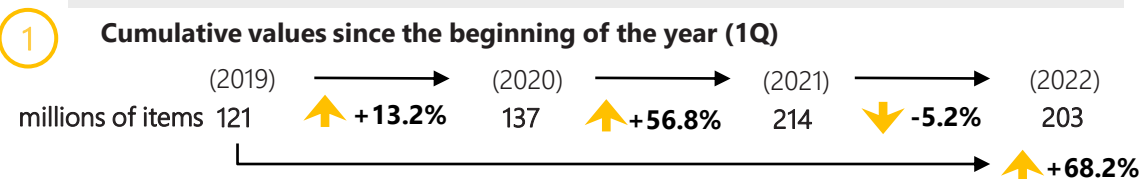
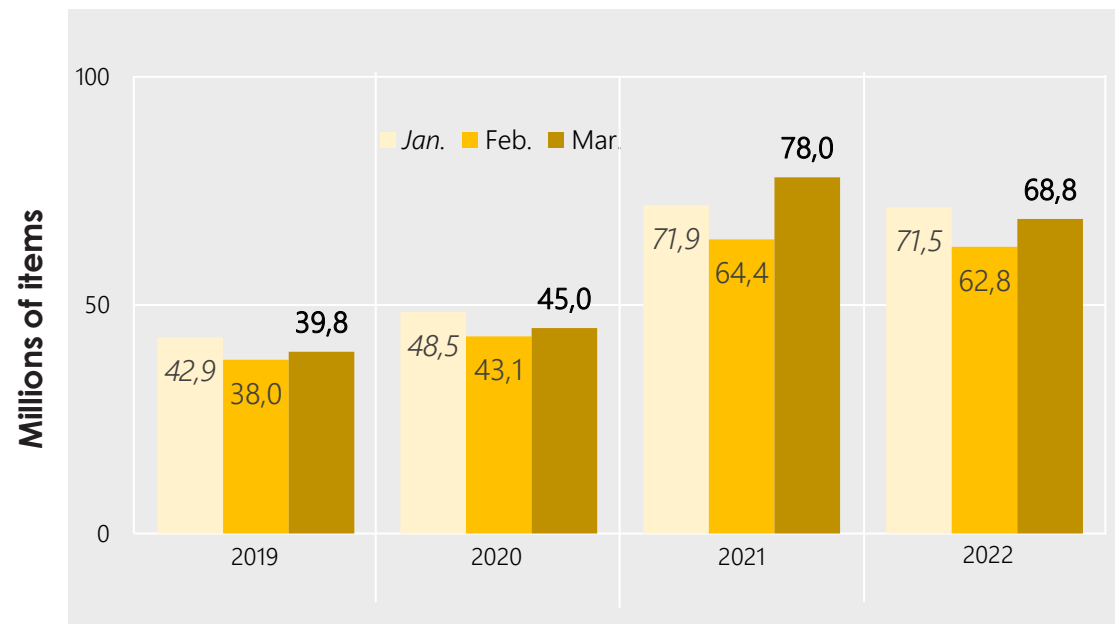


2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	-9.7	-20.1	-0.8	-28.4
February	-2.3	-9.2	-7.9	-18.3
March	-37.2	+29.7	+7.2	-12.8

3.7: POSTAL SERVICES: MONTHLY PARCEL SERVICES VOLUMES (DOMESTIC/CROSSBORDER)

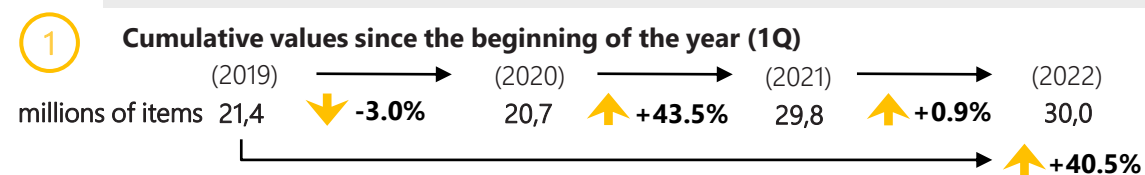
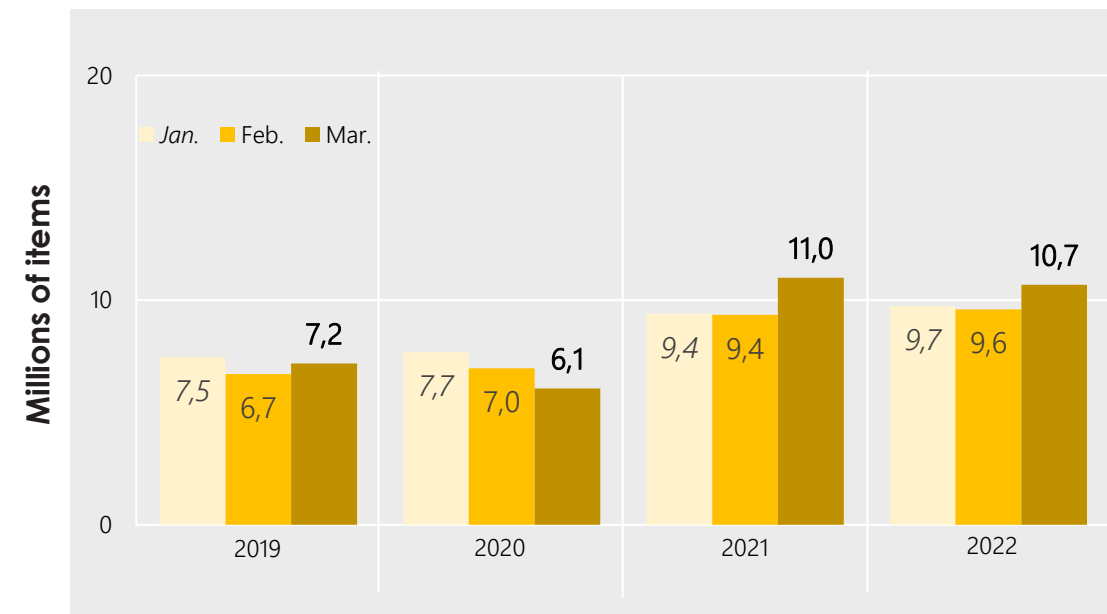
DOMESTIC



2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+13.0	+48.1	-0.6	+66.5
February	+13.5	+49.3	-2.5	+65.2
March	+13.0	+73.4	-11.7	+72.9

CROSSBORDER



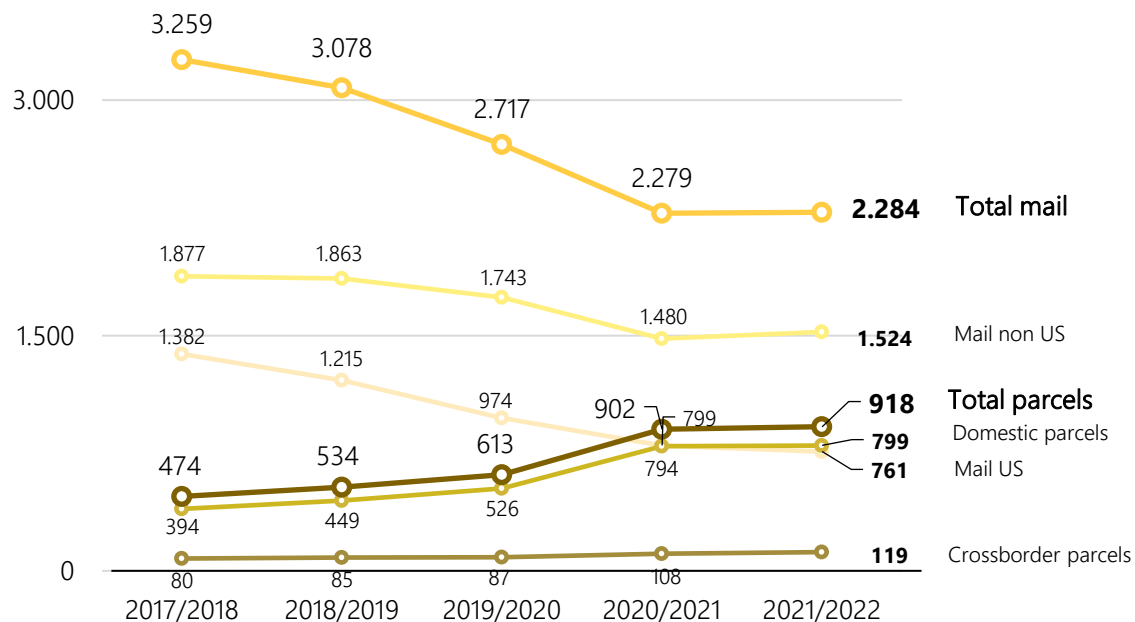
2 Monthly comparison (change in %)

	2019/2020	YoY 2020/2021	2021/2022	Whole period 2019/2022
January	+2.9	+22.3	+3.6	+30.4
February	+3.9	+34.2	+2.6	+43.1
March	-15.5	+81.0	-2.8	+48.7

3.8: POSTAL SERVICES: VOLUMES HISTORICAL TRENDS

ON A YEARLY BASIS (12 months cumulative sum)

MILLIONS OF UNITS



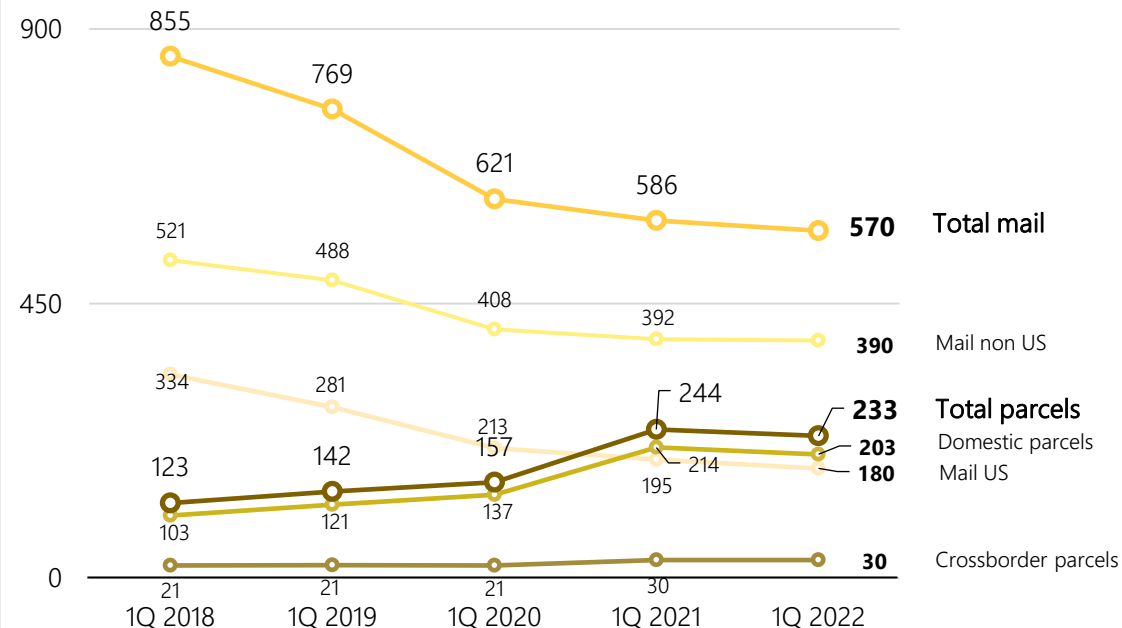
Change in %

(2017/2018 – 2021/2022) (2020/2021 – 2021/2022)

Mail services:	-29.9	↓	+0.3	↑
- Universal Service:	-45.0	↓	-4.8	↓
- Non Universal Service:	-18.8	↓	+3.0	↑
Parcel delivery services:	+93.9	↑	+1.8	↑
- Domestic:	+102.9	↑	+0.7	↑
- Crossborder:	+49.5	↑	+9.5	↑

ON A QUARTERLY BASIS

MILLIONS OF UNITS



Change in %

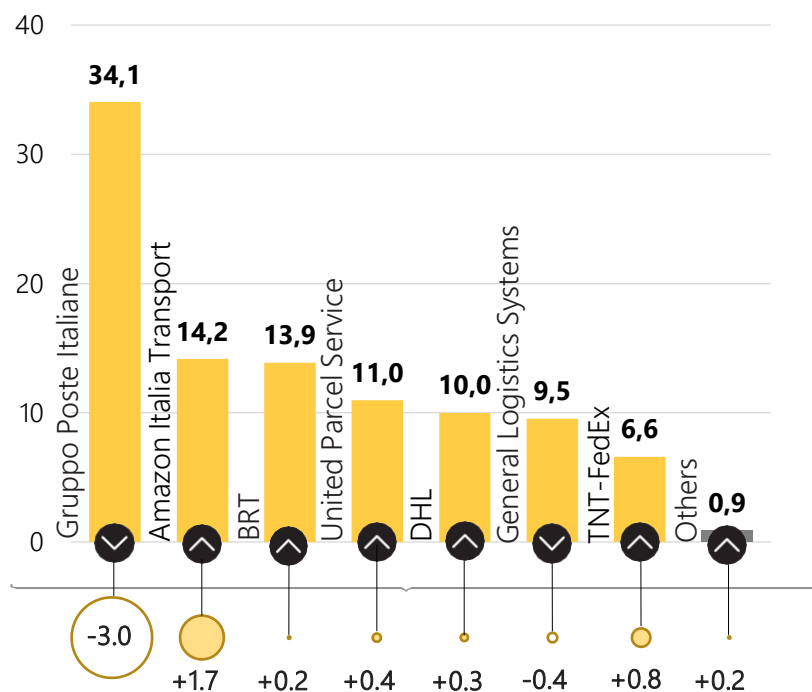
(1Q 2018 – 1Q 2022) (1Q 2021 – 1Q 2022)

Mail services:	-33.4	↓	-2.9	↓
- Universal Service:	-46.0	↓	-7.5	↓
- Non Universal Service:	-25.3	↓	-0.6	↓
Parcel delivery services:	+89.0	↑	-4.5	↓
- Domestic:	+98.0	↑	-5.2	↓
- Crossborder:	+44.2	↑	+0.9	↑

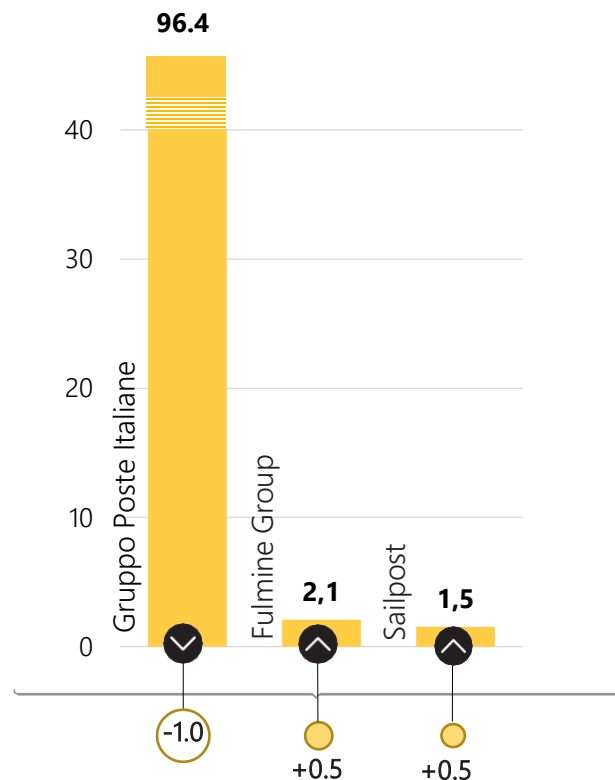
3.9: POSTAL SERVICES: COMPETITIVE LANDSCAPE

1Q 2022 – IN % OF TOTALE REVENUES (Universal service + Non Universal service)

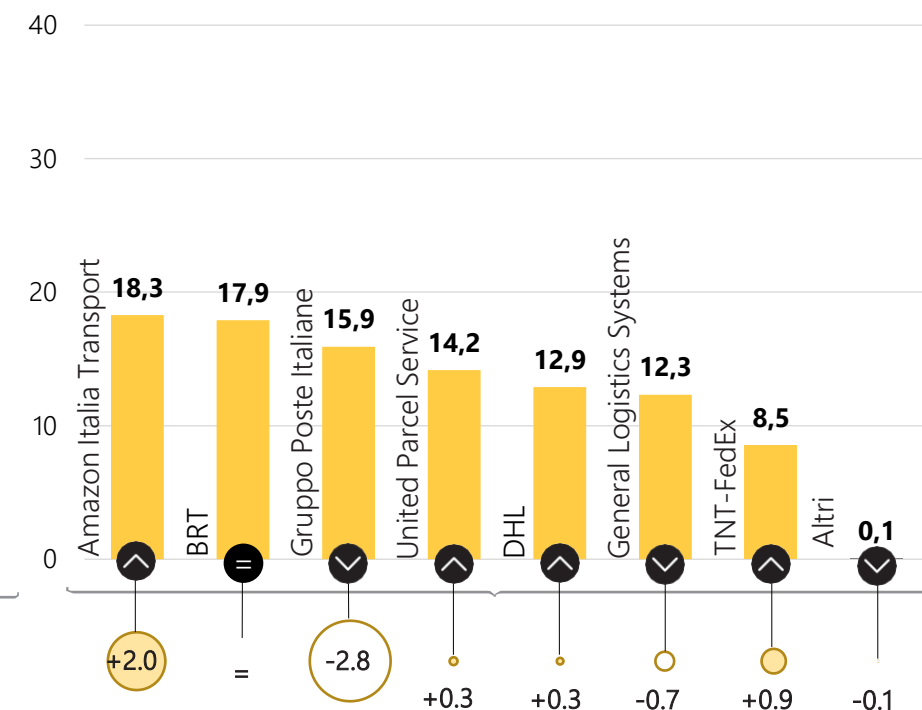
MAIL AND PARCEL DELIVERY SERVICES



MAIL SERVICES



PARCEL DELIVERY SERVICES COURIERS

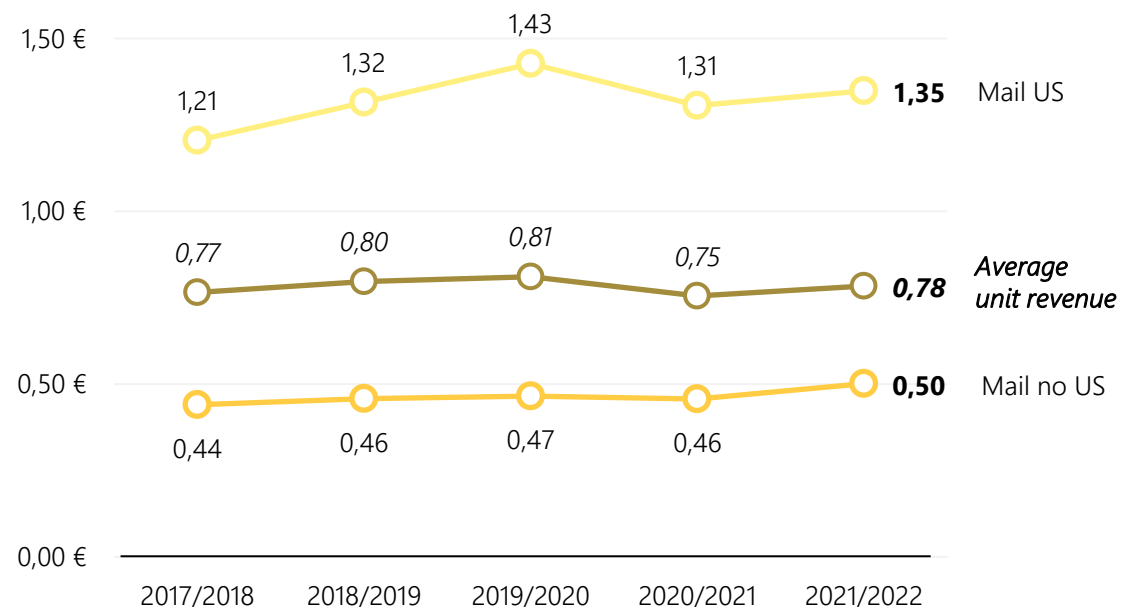


Differences vs. 1Q 2021
(percentage points)

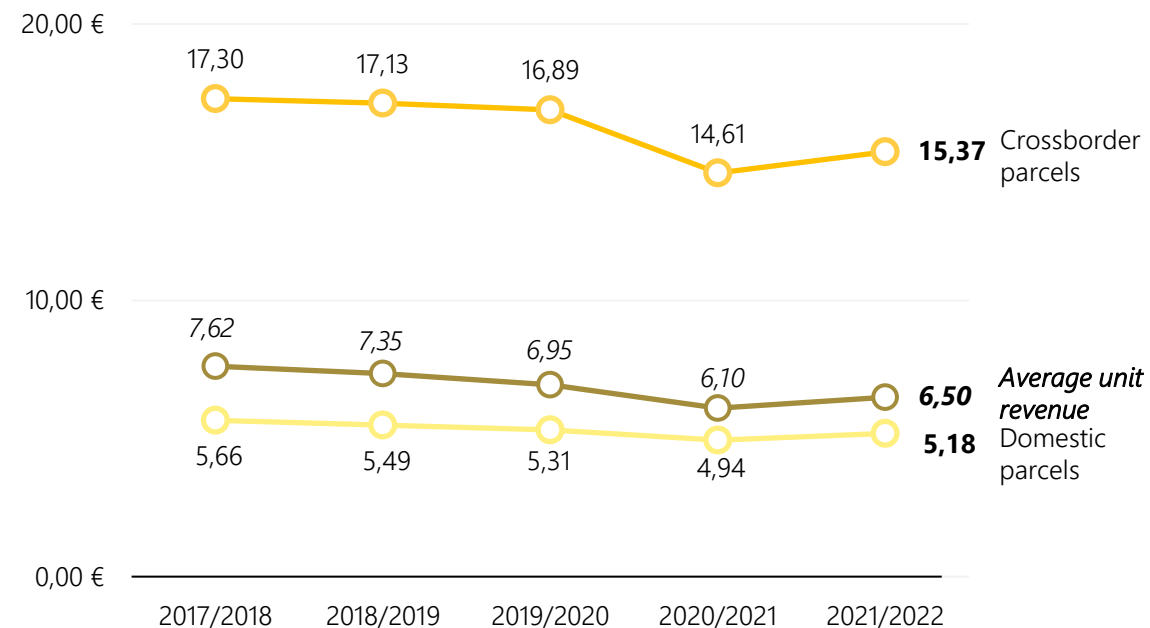
Nota: Poste Italiane Group data include those of Poste Italiane S.p.a and the companies belonging to the group, Nexive Group S.r.l. and SDA Express Courier S.p.A.

3.10: POSTAL SERVICES: PER-UNIT REVENUES HISTORICAL TRENDS IN € (average last 12 month)

MAIL SERVICES



PARCELS DELIVERY SERVICES



Change in %

(2017/2018 – 2021/2022) (2020/2021 – 2021/2022)

Average unit revenue:

+2.4 ↑ **+3.8** ↑

- Mail US:

+11.9 ↑ **+3.2** ↑

- Mail non US:

+13.7 ↑ **+9.6** ↑

Change in %

(2017/2018 – 2021/2022) (2020/2021 – 2021/2022)

Average unit revenue:

-14.7 ↓ **+6.5** ↑

Crossborder parcels:

-11.1 ↓ **+5.3** ↑

- US:

-2.6 ↓ **+9.9** ↑

- Non US:

-11.0 ↓ **+5.3** ↑

Domestic parcels:

-8.6 ↓ **+4.8** ↑

- US:

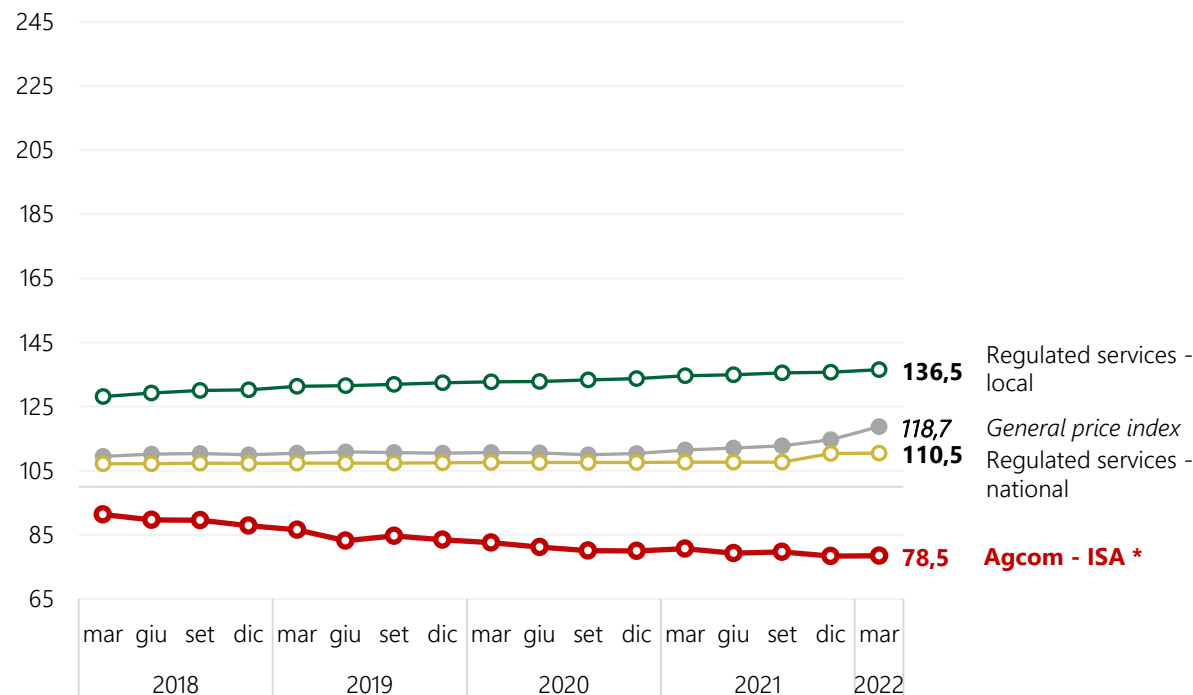
+1.1 ↑ **+3.7** ↑

- Non US:

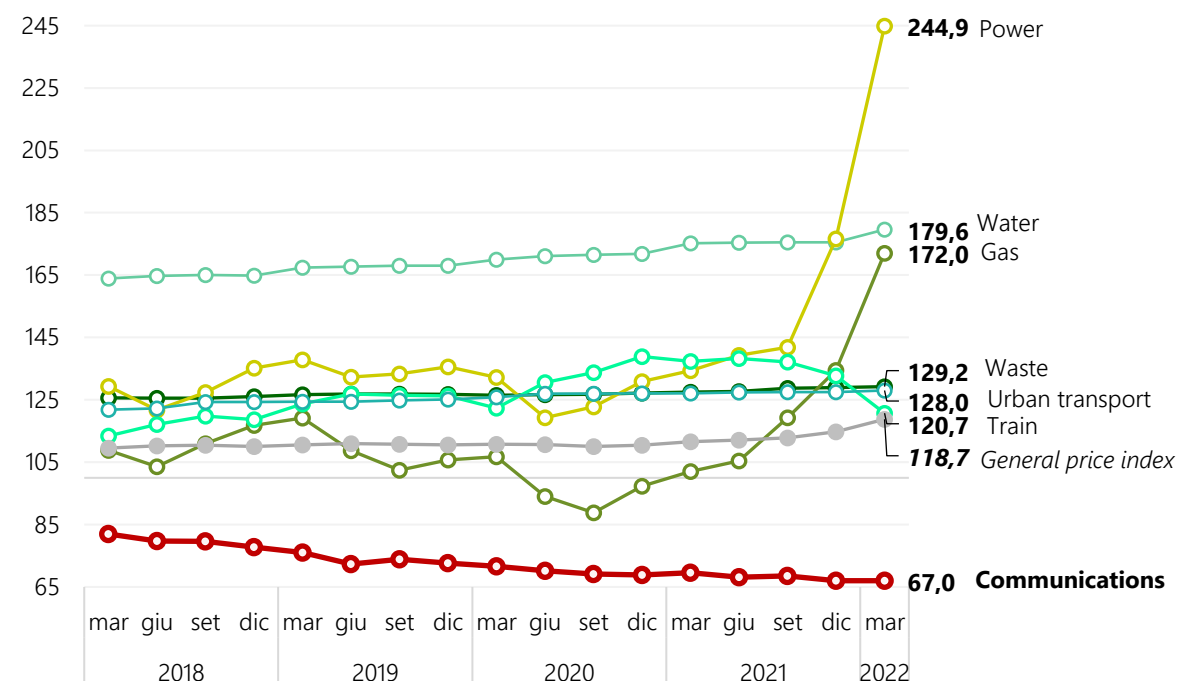
-8.6 ↓ **+4.9** ↑

4.1 PRICE: HARMONISED CONSUMER PRICE INDEX AND OTHER UTILITIES PRICE INDICES (2010=100)

GENERAL PRICE INDEX



UTILITIES PRICE INDEX



Source: Agcom elaboration on data from Istat

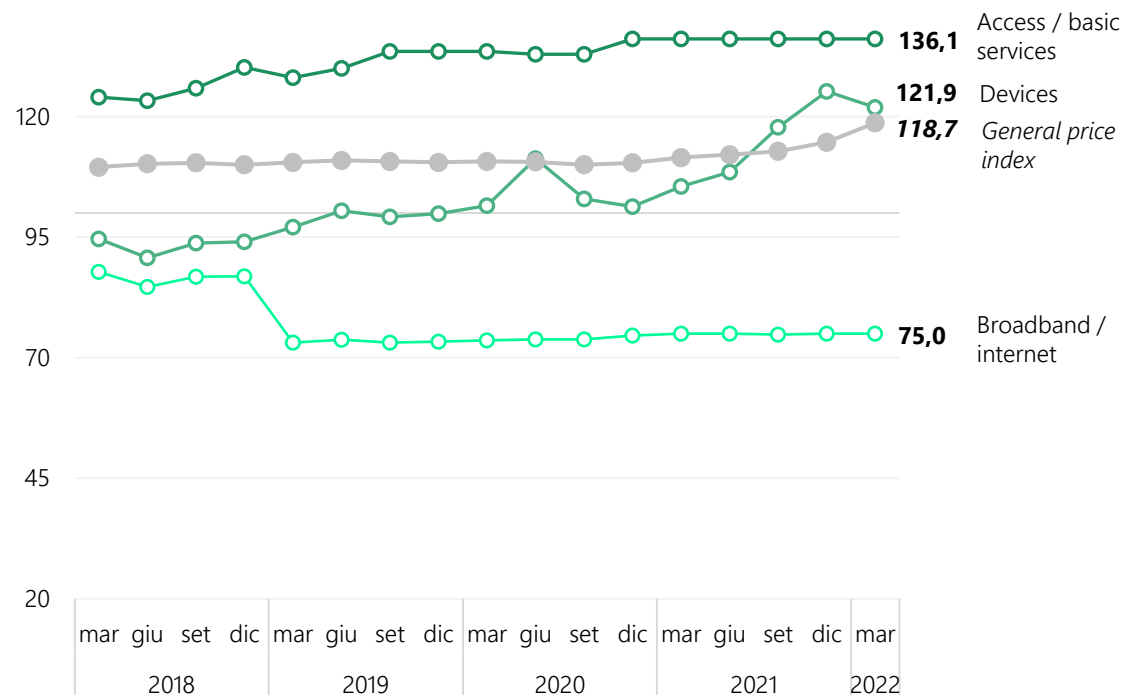
	Change in %			Change in %			Change in %		
	4-Year	YoY		4-Year	YoY		4-Year	YoY	
ISA (Agcom summary price index):	-14.0	▼		-2.7	▼				
General price index:	+8.4	▲		+6.5	▲				
Regulated services - local:	+6.6	▲		+1.4	▲				
Regulated services - national:	+3.1	▲		+2.6	▲				
Water (04.4.1):	+9.6	▲		+2.5	▲		Train (07.3.1):	+6.4	▲
Waste (04.4.2):	+2.9	▲		+1.3	▲		Urban transport (07.3.2.1.1):	+5.1	▲
Power (04.5.1):	+89.4	▲		+82.4	▲		Communications (08):	-18.2	▼
Gas (04.5.2):	+58.1	▲		+68.6	▲			-3.6	▼

(*) **Note:** The ISA («Indice Sintetico Agcom») price index includes postal services, services and devices for fixed and mobile telephony, public TV license fee, pay TV, newspapers and magazines (for a total of 10 items).

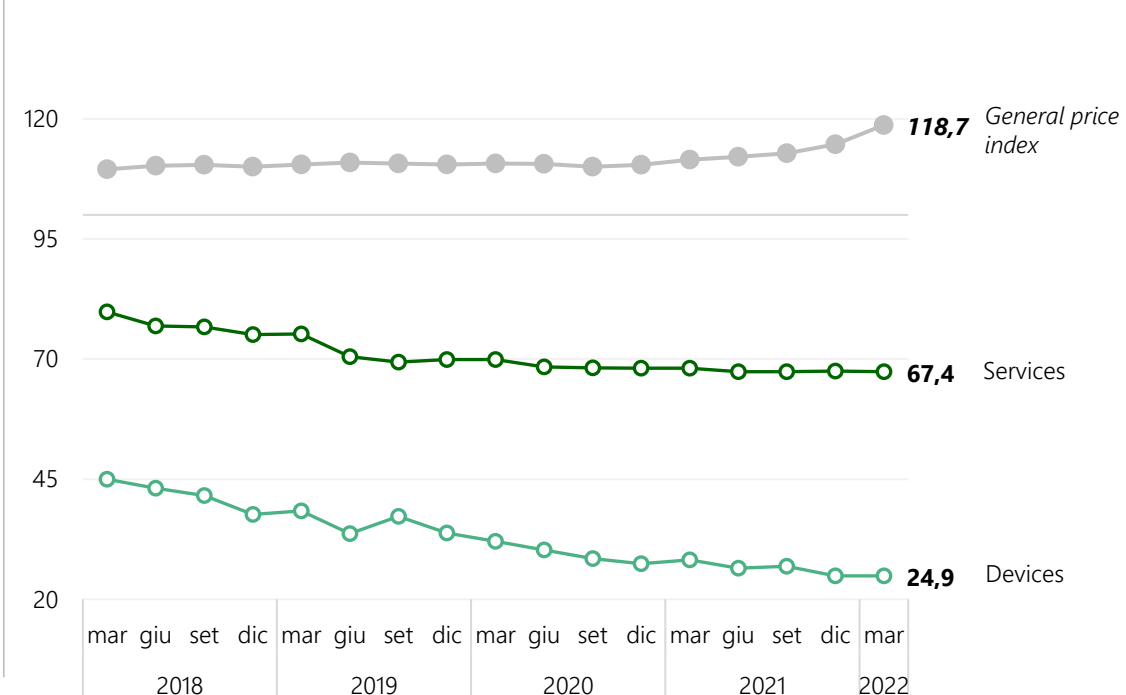
(COICOP - Classification of Individual Consumption by Purpose)

4.2 PRICE: MOBILE AND FIXED TELEPHONY PRICE INDICES (2010=100)

FIXED TELEPHONY PRICE INDICES



MOBILE TELEPHONY PRICE INDICES



Source: Agcom elaboration on data from Istat

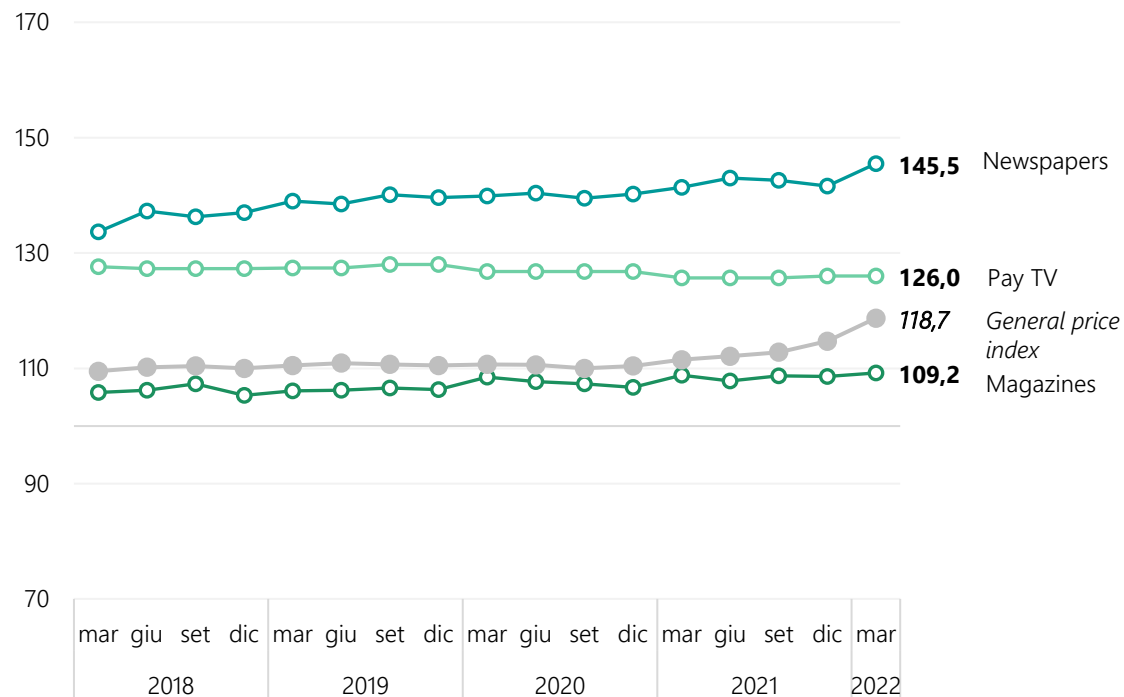
	Change in %	
	4-Year	YoY
Access / basic services (08.3.0.1):	+9.8 ▲	=
Devices (08.2.0.1):	+28.9 ▲	+15.5 ▲
Broadband / internet (08.3.0.3.0.07):	-14.6 ▼	=

	Change in %	
	4-Year	YoY
Servces (08.3.0.2):	-15.5 ▼	-1.0 ▼
Devices (08.2.0.2):	-44.7 ▼	-11.7 ▼

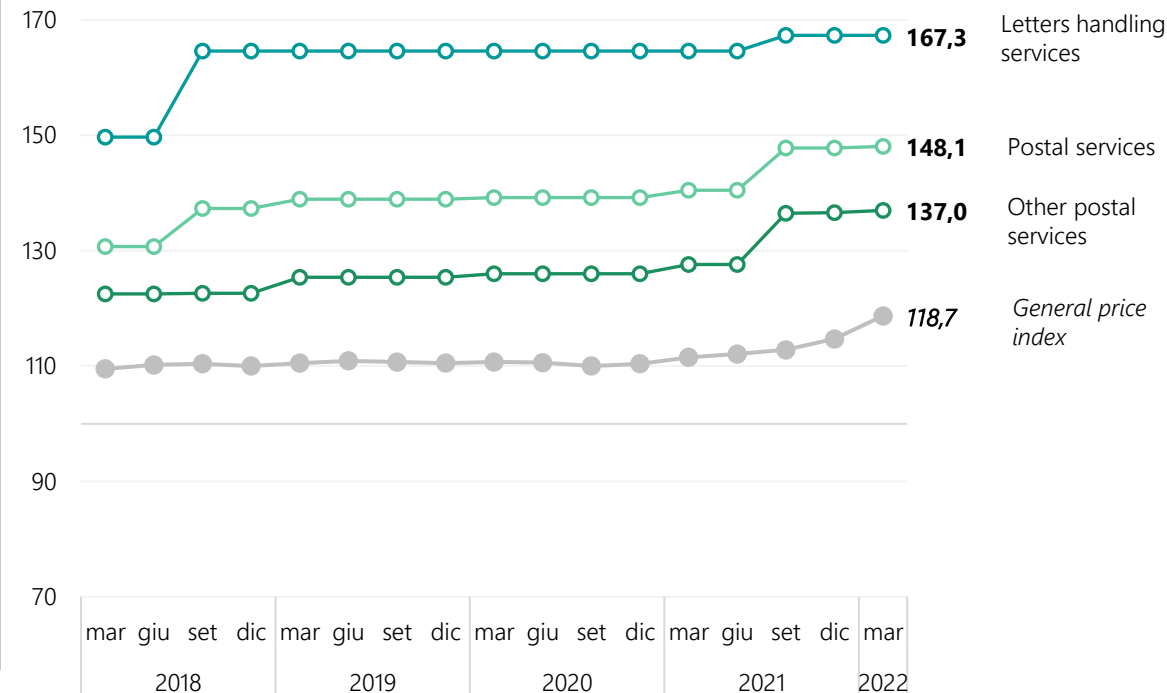
(COICOP - Classification of Individual Consumption by Purpose)

4.3 PRICE: DAILY NEWSPAPERS, MAGAZINES, TV AND POSTAL SERVICES PRICE INDICES (2010=100)

NEWSPAPERS, MAGAZINES, TV PRICE INDICES



POSTAL SERVICES PRICE INDEX



Source: Agcom elaboration on data from Istat

	Change in %	
	4-Year	YoY
Newspapers (09.5.2.1.0):	+8.8 ▲	+2.9 ▲
Pay TV (09.4.2.3.0.02):	-1.3 ▼	+0.2 ▲
Magazines (09.5.2.2.0):	+3.2 ▲	+0.4 ▲

	Change in %	
	4-Year	YoY
Postal services (08.1):	+13.3 ▲	+5.4 ▲
Letters handling services (08.1.0.1.0.00):	+11.8 ▲	+1.6 ▲
Other postal services (08.1.0.9.0.00):	+11.8 ▲	+7.4 ▲

(COICOP codes - Classification of Individual Consumption by Purpose)

4.4 PRICE: INTERNATIONAL BENCHMARK

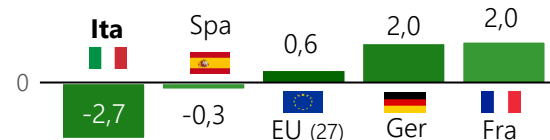
Source: Agcom elaboration on data from Eurostat



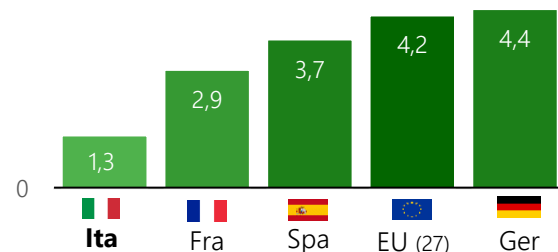
1-Year change %

Mar. 2021
-
Mar. 2022

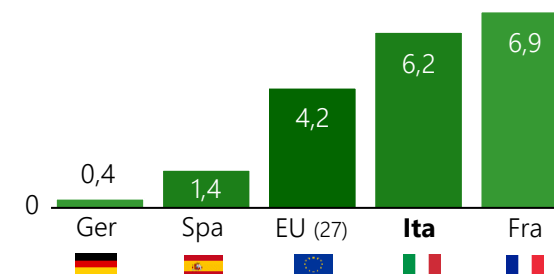
TLC – SERVICES AND EQUIPMENTS
(COICOP 08.2 - 08.3)



NEWSPAPERS AND MAGAZINES
(COICOP 09.5.2)

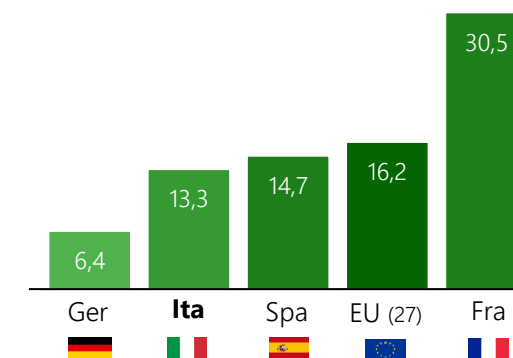
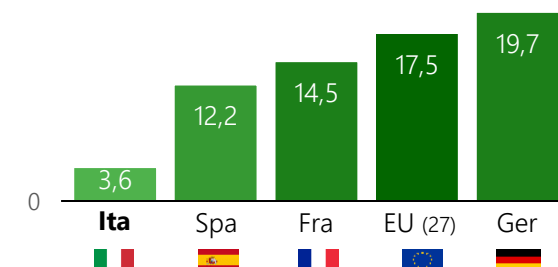
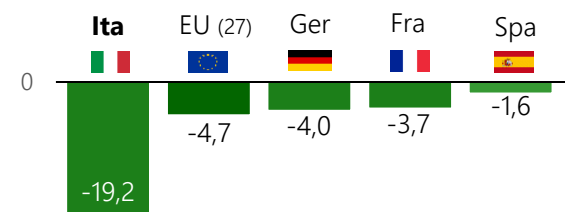


POSTAL SERVICES
(COICOP 08.1)



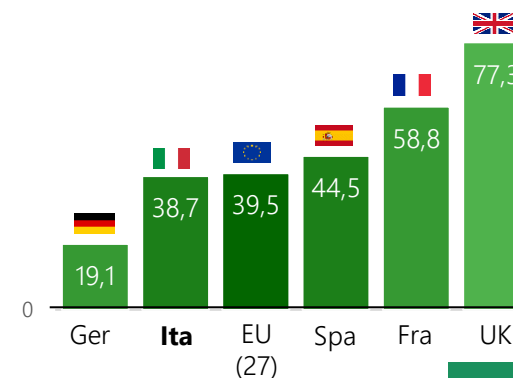
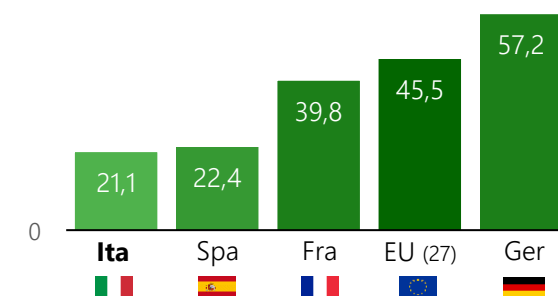
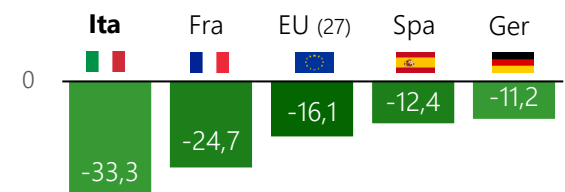
5-Year change %

Mar. 2017
-
Mar. 2022



10-Year change %

Mar. 2012
-
Mar. 2022





AUTORITÀ PER LE
GARANZIE NELLE
COMUNICAZIONI

COMMUNICATION MARKETS MONITORING SYSTEM

no. 2/2022

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